

Weekly VP Report

Silicon Valley BNI

For meeting 6/17/2010

Table of Contents

1. Presidents Message
2. Chapter Contacts
3. VP Report
4. Secretary Treasurer
5. Membership Committee
6. Educational Resources
7. Event Coordinators
8. Visitor Hosts
9. Member Announcements & Others

**Looking for attendance or stats spreadsheets?
Check the last few pages of this document!**

Presidents Message

Don't Forget!

July 25 BBQ – please mark your calendar to attend our BBQ!

Quote of the Week:

“If you can't effectively tell your potential referral sources what you do or what you sell, they can't send you good referrals.” This quote is by BNI Founder, Dr. Ivan Misner.

Action of the Week:

Your action for this week is to spend time preparing an infomercial for next week that specifically states what you do and who you do it for.

Chapter Contacts

VP Report / SiliconValleyBni.com Website Questions:

- ▣ Danielle Terrazas: danielle@colorstorystudio.com

BNI Announcements or Requests:

- ▣ Email svbnivp@gmail.com or danielle@colorstorystudio.com no later than the Monday before the meeting.

Miscellaneous Requests/Questions:

- ▣ EJ Hong: ej@ejhong.com

Speaker Scheduling:

- ▣ You are responsible for finding a sub if you can't make your assigned date.

MSP Training Dates:

- ▣ BNI-Sfbay.com – check the calendar
- ▣ SiliconValleyBNI.com – upcoming events page

Dues / BNI-SfBay Website Questions:

- ▣ Doug Dixon: ddixon@theloansource.com

Membership Questions:

- ▣ Malika Junaid: malikajunaid@mdesignsarchitects.com

VP Report

	6/17/2010	Weekly Goal	4/1-6/17 2010	10/1/09 – 6/17/10	Annual Goal
Closed Business	\$120,212	\$50,000	\$680,767	\$1,926,453	\$2,000,000
Referrals Passed	61	50	792	2394	2,500
One to Ones	29	20	402	938	1,000
Visitors	3	5	11	48	250
Attendance	83%	95%	84%	85%	95%

Visitors are identified by the Visitor Hosts, if no name is provided, it is not awarded to the member who invited them

VP Report

Closed Business:

- ▣ \$24,556 – Sooji Rugh
- ▣ \$14,270 – Bryant Busalacchi
- ▣ \$10,782 – Malika Junaid
- ▣ \$8,001– Travis Krepelka

Referrals Given:

- ▣ 11 Referrals – Jackie Bocian
- ▣ 8 Referrals – Ingrid Mult

Chapter Minimums:

- ▣ The minimum closed business for our chapter is:
 - ☒ \$3,000 per term and \$6,000 per year.
 - ☒ For 1st year members:
 - ☒ The minimum is \$1,000 per term and \$2000 per year.
- ▣ Keep in mind that the goal for each member is \$35,000 this year in order to reach our \$2,000,000 goal for this year.

For more detailed reports,
see VP report posted on our website.

Want to be on our weekly spotlight? Go to the SV BNI website or to BNI SF Bay site for articles on how to be a superstar, or go to the educational coordinators to check out our chapter's library!

Notes to the VP Report

☒ Referral/Thank You/One-to-one Slips:

- ▣ Please write First & Last Name of people on your slips. We have multiples of names and it is difficult to know who it is for!

☒ Absence — You are marked absent if:

- ▣ You are absent and do not have a sub.
- ▣ You are not in your seat or present at 7:15 a.m. when the President begins the meeting.
- ▣ You leave before the referral bag has completely been passed around the room.

☒ Referrals Given:

- ▣ Word about stats: Are your referrals diluted? If you take your referrals given and divide it into your Closed business this will measure the effectiveness of your referrals and are they closing. It is not just the passing a slip, but CLOSING the business.

☒ Value Given:

- ▣ Do you review inside referrals vs outside? We support each other, but to grow our businesses, we must find out how to better refer to our outside contacts?

☒ One to Ones

- ▣ Please confirm who is the initiator of a one-to-one prior to turning it in. The VP will return them to you unaccounted for at the next meeting

☒ Have a question on the VP Report?

- ▣ Email the VP at svbnivp@gmail.com

Secretary/Treasurer

☑ Speaker Rotation:

- ☐ 6/24/10 – Don Khamapirad, Alicia Lucas
- ☐ 7/1/10 – Janet Bocek, Alice Locke Chezar
- ☐ 7/8/10 – Trey McAlisterMichelle Rogers
- ☐ 7/15/10 – Jason Andrew, Wayne Morgan
- ☐ 7/22/10 – Nate Schloss, Danielle Terrazas
- ☐ 7/29/10 – Mike Prevot, Steve Pappas

☑ What if I can't speak on my assigned date?

- ☐ It is each members responsibility to find someone to switch with if they cannot speak on their assigned date. Please do not contact leadership team to assist you with this.

☑ When will I be added to the speaker rotation?

- ☐ You will be added to the speaker rotation and website when you have successfully completed MSP. Please contact your VP when complete!

☑ Need to use the projector?

- ☐ Please go to our website to see how to request the necessary equipment or contact Wayne Morgan. If your presentation does not work, please make sure you are ready to speak without it.

☑ Please arrive between 6:30 and 6:45 a.m. to make sure that you are able to setup your presentation because your 10 minutes begin after Nate introduces you, no matter what happens.

☑ Information regarding presentations: www.siliconvalleybni.com/speaker-information

Members needing to attend MSP:

- ☐ Rob Rowe
- ☐ Please confirm you have attended. Your name will be removed from this list at that time.

For MSP training, please go to:

- ☐ www.bnisfbay.com/calendar/index.php?act=calendar

Membership Committee

☒ Renewals for July:

- ☐ TBD

- ☐ **Please Note: If you have received approval from the membership committee, please bring your check for \$330 on Thursday.**

☒ Please Note:

- ☐ Effective October 1, 2010 annual fees will be \$365. If you wish to renew early and pay the \$330, please contact the secretary treasurer. Renewing early does not change your renewal date, and your renewal fees are non-refundable.

- ☒ If a member is up for renewal and you have concerns, please email the Membership Committee at memberships vbni@gmail.com with your concerns.

- ☒ If you have a conflict, please try to resolve with the member, then approach the Membership Committee if it remains open.

- ☒ Please be professional at all times and treat your relationships with your fellow members with the same respect you feel you deserve. You are subject to the Code of Ethics. Consult with a membership committee member with questions.

Membership Committee

☒ Quarterly Dues:

- ☐ \$160.00 on or before 7/1/2010
- ☐ \$180.00 after 7/1/2010
- ☐ After 7/1/2010 you will be marked absent if dues are not paid.

☒ Just wanted to send a quick reminder:

- ☐ Please be advised of the following policy. We appreciate everyone's cooperation and please help us run a tight ship at our BNI.
 - ☒ All quarterly membership dues (\$160) are to be paid by the 1st meeting of the quarter.
 - ☒ If your dues are not received by the 1st meeting of the quarter, you will be considered late.
 - ☒ If your dues are not received by the 2nd meeting of the quarter, you will be counted as absent (even if you are present at the meeting) for every meeting until your dues are received.

Educational Resources

☒ Our chapter website

- ☐ www.siliconvalleybni.com/

☒ What you will find:

- ☐ Announcements, VP reports, Articles, Chapter Members, Links to other BNI Websites, Location

☒ Have you checked out our library?

☒ BNI San Francisco Bay Area website: www.bnisfbay.com

- ☐ You will find a wealth of information here. Forms, articles, networking tips, building yourself in your group, other chapters, rules for BNI and much more. Use it. You can click on the link from our website so you only need one bookmark

- ☒ Your user name is: bnisfbay

- ☒ Password: member

☒ BNI Official Website: <http://www.bni.com/>

- ☐ You will find resources, more articles, a store to buy things, and much more!

☒ Are you on Linked in? Please look for our group!

☒ Important Note:

- ☐ Your membership does not give you permission to email the whole group announcements, newsletters or spam. BNI rules state that we are to be respectful and follow the appropriate guidelines under spam.

- ☒ If someone has sent you an announcement, please email them privately requesting you not be included. If you do not have resolution, please submit your concerns to the membership committee at membershipsbnibay@gmail.com.

Educational Moment

📅 June 17, 2010

- ▣ An important part of being a member of any BNI-chapter is participating in **1 - 2 - 1 sessions**: getting to know other members better. The more you know about a member's business the better you're able find quality referrals for your colleague BNI-member. And vice-versa of course, 1 - 2 - 1's are two-way traffic.

Remember: every participant of a 1 - 2 - 1 session **gains**. There's gain in knowledge, gain in understanding each other businesses better and gain in links for the published session to your own website. The more sessions you participate in, the more knowledge you gain, the more links you can receive. Remember to respect your fellow BNIers. Treat your appointments as if they are your next client because we important opportunities.

Upcoming Events

July 25: Family BBQ

- ▣ 3-6pm, Rengstorff Park in Mountain View
- ▣ More details to come.

Have an announcement to make?

Member announcements available if received by 4pm on Mondays.

PALMS Report: Silicon Valley BNI: June-17-2010

#	Name	P	A	L	M	S	RG	RR	V	1 to 1	Value Given
1	K.C. Anderson	1	0	0	0	0	1	1	0	2	\$493
2	Jason Andrew	0	1	0	0	0	0	2	0	0	\$0
3	Asen Angelov	1	0	0	0	0	1	1	0	1	\$350
4	Nicol Bernhardt	1	0	0	0	0	2	3	0	0	\$0
5	Mary Blaser	1	0	0	0	0	3	1	0	0	\$0
6	Janet Bocek	1	0	0	0	0	0	0	0	0	\$5,646
7	Jacqueline Bocian	1	0	0	0	0	11	1	0	1	\$3,700
8	Bryant Busalacchi	1	0	0	0	0	0	1	0	2	\$14,270
9	Patricia Cunningham	0	0	0	0	1	0	1	0	0	\$0
10	Robert Davis	0	1	0	0	0	0	3	0	0	\$483
11	Susan Davis	0	1	0	0	0	0	1	0	0	\$0
12	Ron DeAngelis	0	0	0	0	1	0	0	0	0	\$0
13	Patricia Del Gavio	0	0	0	0	1	0	0	0	1	\$0
14	Doug Dixon	1	0	0	0	0	0	4	0	0	\$7,464
15	David Feldmeyer	0	1	0	0	0	0	3	0	0	\$0
16	Jan Fong	1	0	0	0	0	1	0	0	0	\$598
17	Ginny Hagopian	1	0	0	0	0	0	0	0	1	\$225
18	Melanie Hibbs	1	0	0	0	0	0	1	0	1	\$283
19	E.J. Hong	1	0	0	0	0	0	0	0	0	\$0
20	Kim Hunter	1	0	0	0	0	3	0	0	0	\$0
21	David Joud	1	0	0	0	0	0	1	0	1	\$3,392
22	John Jue	1	0	0	0	0	1	1	0	0	\$0
23	Malika Junaid	1	0	0	0	0	1	0	1	0	\$10,782
24	Frona Kahn	1	0	0	0	0	1	2	0	1	\$0
25	Don Khamapirad	1	0	0	0	0	0	0	0	1	\$0
26	Travis Krepelka	1	0	0	0	0	1	0	0	0	\$8,001
27	Gary Laine	1	0	0	0	0	0	0	0	1	\$1,699
28	Angela Leung	1	0	0	0	0	0	1	0	0	\$2,041
29	Ronald Leung	1	0	0	0	0	2	0	0	1	\$889
30	Alice Locke Chezar	0	0	0	0	1	0	1	0	0	\$0
31	Alicia Lucas	1	0	0	0	0	0	0	0	0	\$4,893
32	Brett Macauley	1	0	0	0	0	0	0	0	0	\$4,808
33	Warren McCord	1	0	0	0	0	0	2	0	2	\$3,591
34	Adam Meyers	0	0	0	0	1	0	1	0	0	\$640
35	Michael Mok	1	0	0	0	0	0	1	0	1	\$0
36	Wayne Morgan	1	0	0	0	0	3	0	0	1	\$200
37	Ingrid Mult	1	0	0	0	0	8	0	0	0	\$1,428
38	Candice Normoyle	1	0	0	0	0	1	2	0	0	\$777
39	Armando Palomar	1	0	0	0	0	1	0	0	0	\$810
40	Stephen Pappas	1	0	0	0	0	0	0	0	0	\$1,412
41	Kathryn Pendleton	1	0	0	0	0	0	0	0	2	\$240
42	Michael Prevot	1	0	0	0	0	3	5	0	2	\$5,937
43	Ted Ray	1	0	0	0	0	2	2	0	0	\$395
44	Krista Regedanz	1	0	0	0	0	0	0	0	3	\$210
45	Lizbeth Rhodes	1	0	0	0	0	0	0	0	0	\$3,515
46	Poppie Rodriguez	1	0	0	0	0	0	1	0	0	\$0
47	Michelle Rogers	1	0	0	0	0	1	0	0	2	\$1,512
48	Robert Rowe	1	0	0	0	0	2	3	0	0	\$0
49	Sooji Rugh	1	0	0	0	0	0	0	0	0	\$24,556
50	Scott Safadi	1	0	0	0	0	0	0	0	1	\$0
51	Nate Schloss	1	0	0	0	0	3	3	0	1	\$0
52	Jeannie Shea	1	0	0	0	0	1	3	0	0	\$0
53	Stephanie Stafford	1	0	0	0	0	3	4	1	0	\$125
54	George Talbot	1	0	0	0	0	0	0	0	0	\$0
55	Danielle Terrazas	1	0	0	0	0	0	1	1	0	\$1,442
56	Charmaine Tu	1	0	0	0	0	0	1	0	0	\$1,362
57	Michael Weed	0	1	0	0	0	0	0	0	0	\$0
58	Vivien Zheng	1	0	0	0	0	1	0	0	0	\$0
59	Jeanne dePolo	1	0	0	0	0	4	0	0	0	\$0
60	Trey McAlister	0	0	0	0	0	0	0	0	0	\$0
61	Visitor(s)	0	0	0	0	0	0	3	0	0	\$2,043
Total		49	5	0	0	5	61	61	3	29	\$120,212

Attendance 83.05%

PALMS Report: Silicon Valley BNI: Apr-01-2010 - June-17-2010

Rank	Name	P	A	L	M	S	RG	RR	V	1 to 1	Value Given
1	Janet Bocek	9	2	0	0	1	9	19	0	1	\$50,775
2	Jacqueline Bocian	10	0	0	0	2	71	12	0	5	\$46,308
3	Sooji Rugh	9	0	0	0	3	6	7	0	1	\$40,919
4	Alicia Lucas	9	3	0	0	0	6	8	0	0	\$38,629
5	Lizbeth Rhodes	10	1	0	0	1	4	9	0	1	\$38,340
6	Michelle Rogers	9	0	0	0	3	10	5	0	9	\$35,377
7	Danielle Terrazas	11	1	0	0	0	16	21	2	8	\$27,543
8	Bryant Busalacchi	11	1	0	0	0	10	8	0	9	\$24,021
9	Brett Macauley	10	0	0	0	2	5	2	0	9	\$23,241
10	Charmaine Tu	12	0	0	0	0	30	9	0	7	\$22,817
11	Nicol Bernhardt	11	1	0	0	0	11	15	0	1	\$19,016
12	Doug Dixon	11	1	0	0	0	9	14	0	5	\$17,728
13	Warren McCord	9	2	0	0	1	1	11	0	3	\$15,343
14	Frona Kahn	8	1	0	0	3	27	11	0	4	\$13,852
15	Malika Junaid	12	0	0	0	0	19	6	1	5	\$12,658
16	Michael Prevot	12	0	0	0	0	52	84	0	18	\$11,505
17	Nate Schloss	11	1	0	0	0	10	32	0	5	\$11,324
18	Ron DeAngelis	9	1	0	0	2	4	4	0	0	\$11,137
19	Travis Krepelka	10	1	0	0	1	7	6	0	0	\$10,990
20	Margaret Barton	7	0	0	0	1	15	1	0	4	\$9,920
21	Jan Fong	9	2	0	0	1	7	9	0	5	\$9,092
22	Israel Zehavi	8	2	0	0	0	19	5	0	3	\$8,670
23	Melanie Hibbs	12	0	0	0	0	10	5	0	10	\$8,628
24	Patricia Del Gavio	9	2	0	0	1	20	8	2	12	\$8,372
25	Angela Leung	9	2	0	0	1	15	17	0	3	\$8,218
26	David Joud	10	0	0	0	2	8	7	1	16	\$8,170
27	Jeannie Shea	4	0	0	0	0	11	5	1	12	\$8,020
28	Patricia Cunningham	9	0	0	0	3	15	3	0	11	\$6,840
29	Jason Andrew	9	2	0	0	1	18	15	0	4	\$6,828
30	Robert Davis	10	2	0	0	0	16	19	0	0	\$5,918
31	Ingrid Mult	9	3	0	0	0	15	18	0	3	\$5,350
32	Ted Ray	5	1	0	0	0	13	3	0	2	\$5,227
33	Armando Palomar	11	0	0	0	1	4	10	0	0	\$5,087
34	Wayne Morgan	12	0	0	0	0	50	39	0	24	\$5,017
35	E.J. Hong	11	0	0	0	1	10	11	1	9	\$4,975
36	Jeanne dePolo	9	0	0	3	0	8	4	0	3	\$4,674
37	Asen Angelov	12	0	0	0	0	9	27	0	8	\$3,934
38	George Talbot	11	0	0	0	1	5	15	0	4	\$3,928
39	Stephen Pappas	12	0	0	0	0	5	4	0	6	\$3,666
40	Candice Normoyle	9	0	0	0	3	17	12	0	1	\$3,583
41	Mark Gardner	2	4	0	0	1	2	5	0	0	\$3,071
42	David Feldmeyer	9	3	0	0	0	3	25	0	6	\$2,907
43	Kathryn Pendleton	10	1	0	0	1	5	1	0	7	\$2,693
44	Gary Laine	11	1	0	0	0	6	7	0	7	\$2,399
45	Michael Weed	10	2	0	0	0	6	11	0	7	\$2,232
46	Stephanie Stafford	12	0	0	0	0	12	17	1	4	\$2,184
47	K.C. Anderson	7	0	0	0	0	7	15	0	15	\$1,844
48	John Jue	12	0	0	0	0	7	21	0	4	\$1,480
49	Don Khamapirad	11	1	0	0	0	6	7	0	5	\$1,427
50	Kim Hunter	10	1	0	0	1	13	7	1	7	\$1,410
51	Mary Blaser	10	0	0	0	2	16	10	0	7	\$1,395
52	Poppie Rodriguez	11	1	0	0	0	5	14	0	2	\$1,146
53	Ronald Leung	12	0	0	0	0	7	6	0	2	\$1,139
54	Yvette Gilardi	6	4	0	0	0	3	4	0	4	\$1,060
55	Adam Meyers	10	1	0	0	1	9	15	0	3	\$898
56	Ginny Hagopian	10	0	0	2	0	7	1	0	5	\$834
57	Scott Safadi	12	0	0	0	0	6	2	0	13	\$736
58	Krista Regedanz	12	0	0	0	0	13	3	0	32	\$559
59	Vivien Zheng	9	3	0	0	0	11	10	0	5	\$357
60	Alba Alamillo	4	2	0	0	0	0	0	0	0	\$0
60	Kellie Bloom	4	2	0	0	0	2	0	0	0	\$0
60	Brian Bulger	4	2	0	0	0	0	0	0	0	\$0
60	Susan Davis	10	2	0	0	0	7	6	0	4	\$0
60	Martin Gebert	5	1	0	0	0	0	0	0	0	\$0
60	Houshang Livian	5	0	0	0	0	1	0	0	1	\$0
60	Alice Locke Chezard	10	0	0	0	2	5	6	0	9	\$0
60	David Lunning	5	1	0	0	0	0	0	0	0	\$0
60	Michael Mok	6	1	0	0	0	4	5	0	7	\$0
60	George Quiring	3	3	0	0	0	0	2	0	0	\$0
60	Robert Rowe	6	1	0	0	0	8	11	0	1	\$0
60	Kelly Shewbridge	1	1	0	0	0	0	0	0	0	\$0
72	Trey McAlister	2	0	0	0	0	0	0	0	0	\$0
73	Visitor(s)	2	0	0	0	0	24	58	1	14	\$45,356
Total		643	70	0	5	43	792	789	11	402	\$680,767

Attendance 84.49%

PALMS Report: Silicon Valley BNI: Oct-01-2009 - June-17-2010

Rank	Name	P	A	L	M	S	RG	RR	V	1 to 1	Value Given
1	Janet Bocek	26	5	0	0	4	29	80	0	6	\$136,388
2	Michelle Rogers	25	0	0	0	10	27	38	1	26	\$128,793
3	Jacqueline Bocian	30	2	0	0	3	250	30	1	21	\$124,102
4	George Talbot	31	2	0	0	2	18	40	1	4	\$72,448
5	Alicia Lucas	28	5	0	0	2	50	28	0	4	\$70,829
6	Lizbeth Rhodes	32	2	0	0	1	28	27	0	12	\$66,678
7	Sooji Rugh	28	3	0	0	4	22	24	0	6	\$64,755
8	Danielle Terrazas	32	3	0	0	0	48	64	2	28	\$52,354
9	Warren McCord	28	5	0	0	2	15	39	0	9	\$50,657
10	Bryant Busalacchi	33	2	0	0	0	32	27	0	20	\$43,868
11	Doug Dixon	32	2	0	0	1	24	55	2	12	\$43,090
12	Brett Macauley	30	0	0	0	5	33	16	2	40	\$42,963
13	Charmaine Tu	32	3	0	0	0	77	52	0	14	\$41,274
14	Israel Zehavi	27	6	0	0	0	50	21	0	6	\$38,459
15	David Joud	30	1	0	0	4	22	17	1	42	\$38,357
16	Nicol Bernhardt	31	3	0	0	1	28	29	0	5	\$33,530
17	Jan Fong	29	2	0	0	4	45	41	3	12	\$32,578
18	Melanie Hibbs	32	1	0	0	2	33	26	0	18	\$30,494
19	E.J. Hong	34	0	0	0	1	34	43	2	13	\$29,323
20	Jason Andrew	27	4	1	0	3	71	67	1	16	\$28,165
21	Alba Alamillo	21	7	0	0	1	11	12	0	2	\$26,897
22	Angela Leung	28	5	0	0	2	53	45	0	13	\$24,165
23	Michael Prevot	35	0	0	0	0	97	187	1	39	\$23,774
24	Ingrid Mult	29	4	2	0	0	78	89	2	7	\$23,614
25	Malika Junaid	30	1	0	0	4	67	20	8	14	\$22,756
26	Robert Davis	22	3	0	0	0	28	25	0	7	\$22,529
27	Nate Schloss	33	2	0	0	0	22	65	0	12	\$21,669
28	Jeanne dePolo	28	3	0	3	1	46	18	0	7	\$20,366
29	Margaret Barton	28	2	0	0	1	58	8	1	24	\$19,896
30	Ron DeAngelis	26	3	1	0	5	15	20	0	5	\$19,334
31	Don Khamapirad	30	5	0	0	0	20	26	2	10	\$18,545
32	Patricia Cunningham	30	1	0	0	4	58	11	2	39	\$17,765
33	Susan Davis	21	4	0	0	0	16	15	1	10	\$17,437
34	Frona Kahn	27	3	0	0	5	62	34	0	21	\$16,253
35	Candice Normoyle	23	3	0	0	9	60	30	0	3	\$15,339
36	Mary Blaser	30	2	0	0	3	79	24	2	12	\$15,169
37	Brian Bulger	26	3	0	0	0	12	21	0	6	\$14,601
38	Travis Krepelka	28	4	0	0	3	23	18	0	0	\$12,490
39	Armando Palomar	30	2	0	0	3	17	37	0	0	\$11,350
40	Kellie Bloom	22	3	2	0	1	37	27	0	26	\$10,589
41	Patricia Del Gavio	21	3	0	0	1	56	16	3	26	\$9,939
42	Kim Hunter	33	1	0	0	1	48	30	1	24	\$9,545
43	Stephanie Stafford	35	0	0	0	0	35	29	1	10	\$8,903
44	David Feldmeyer	26	5	0	0	0	13	57	0	9	\$8,853
45	Poppie Rodriguez	34	1	0	0	0	21	72	0	4	\$8,768
46	Jeannie Shea	4	0	0	0	0	11	5	1	12	\$8,020
47	Yvette Gilardi	26	7	0	0	0	11	29	0	9	\$7,755
48	Mark Gardner	19	7	0	0	4	20	25	0	1	\$6,485
49	Ginny Hagopian	32	1	0	2	0	18	11	0	21	\$5,985
50	Kathryn Pendleton	28	4	0	0	3	17	3	0	13	\$5,788
51	Wayne Morgan	32	0	0	0	3	59	77	0	27	\$5,702
52	Gary Laine	32	2	0	0	1	22	25	0	18	\$5,436
53	Stephen Pappas	33	2	0	0	0	17	30	2	15	\$5,387
54	John Jue	34	0	0	0	1	19	79	1	12	\$5,354
55	Ted Ray	5	1	0	0	0	13	3	0	2	\$5,227
56	David Lunning	27	2	0	0	0	9	43	1	5	\$4,436
57	Asen Angelov	15	0	0	0	0	10	31	1	10	\$3,934
58	Ronald Leung	32	3	0	0	0	17	34	0	10	\$2,970
59	Ann Langley	4	2	0	0	0	4	1	0	0	\$2,800
60	Adam Meyers	15	1	0	0	1	12	25	0	4	\$2,618
61	Michael Weed	22	3	0	0	0	16	17	0	10	\$2,387
62	Vivien Zheng	30	5	0	0	0	22	31	0	10	\$1,912
63	K.C. Anderson	7	0	0	0	0	7	15	0	15	\$1,844
64	Houshang Livian	25	3	0	0	0	10	21	0	4	\$1,171
65	Kelly Shewbridge	24	1	0	0	0	11	17	1	13	\$1,060
66	Scott Safadi	12	0	0	0	0	6	2	0	13	\$736
67	Krista Regedanz	12	0	0	0	0	13	3	0	32	\$559
68	Martin Gebert	16	12	1	0	0	4	2	0	0	\$360
69	George Quiring	24	5	0	0	0	11	23	0	4	\$177
70	Joel Robare	5	10	0	0	0	3	1	0	0	\$55
71	Alice Locke Chezar	10	0	0	0	2	5	6	0	9	\$0
71	Michael Mok	6	1	0	0	0	4	5	0	7	\$0
71	Shiva Pouyamehr	0	1	0	0	0	0	0	0	0	\$0
71	Robert Rowe	6	1	0	0	0	8	11	0	1	\$0
	Trey McAlister	3	0	0	0	0	0	0	0	0	\$0
	Visitor(s)	2	0	0	0	0	47	117	1	17	\$248,644
Total		1835	195	7	5	108	2394	2392	48	938	\$1,926,453

Attendance 85.35%