

# Weekly VP Report

Silicon Valley BNI

For meeting 5/13/2010

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**Looking for attendance or stats spreadsheets?  
Check the last few pages of this document!**

# Presidents Message

## Quote of the Week:

“Those who are lifting the world upward and onward are those who encourage more than criticize.”

- American Educator, Elizabeth Harrison

## Action of the Week:

Your action for this week is to keep tally of the number of encouraging and critical remarks you make each day.

# VP Report

	5/13/2010	Weekly Goal	4/1-5/13 2010	10/1/09 – 5/13/10	Annual Goal
<b>Closed Business</b>	\$29,245	\$50,000	\$358,936	\$1,604,622	\$2,000,000
<b>Referrals Passed</b>	81	50	489	2089	2,500
<b>One to Ones</b>	31	20	227	763	1,000
<b>Visitors</b>	1	5	3	40	250
<b>Attendance</b>	88%	95%	84%	85%	95%

Visitors are identified by the Visitor Hosts, if no name is provided, it is not awarded to the member who invited them

# VP Report

## Closed Business:

- ▣ \$7,167 – Margaret Barton
- ▣ \$3,468 – Ted Ray
- ▣ \$1,900 – Asen Angelov
- ▣ \$1,825 – Pat delGavio

## Referrals Given:

- ▣ 9 Referrals – Jackie Bocian
- ▣ 6 Referrals – Wayne Morgan

**For more detailed reports,  
see VP report posted on our website.**

*Want to be on our weekly spotlight? Go to the SV BNI website or to BNI SF Bay site for articles on how to be a superstar, or go to the educational coordinators to check out our chapter's library!*

# Notes to the VP Report

## ☒ Referral/Thank You/One-to-one Slips:

- ▣ Please write First & Last Name of people on your slips. We have multiples of names and it is difficult to know who it is for!

## ☒ Absence — You are marked absent if:

- ▣ You are absent and do not have a sub.
- ▣ You are not in your seat or present at 7:15 a.m. when the President begins the meeting.
- ▣ You leave before the referral bag has completely been passed around the room.

## ☒ Referrals Given:

- ▣ Word about stats: Are your referrals diluted? If you take your referrals given and divide it into your Closed business this will measure the effectiveness of your referrals and are they closing. It is not just the passing a slip, but CLOSING the business.

## ☒ Value Given:

- ▣ Do you review inside referrals vs outside? We support each other, but to grow our businesses, we must find out how to better refer to our outside contacts?

## ☒ One to Ones

- ▣ Please confirm who is the initiator of a one-to-one prior to turning it in. The VP will return them to you unaccounted for at the next meeting

## ☒ Have a question on the VP Report?

- ▣ Email the VP at [svbnivp@gmail.com](mailto:svbnivp@gmail.com)

# Secretary/Treasurer

## ☒ Speaker Rotation:

- ▣ May 20 – Angela Leung, Patricia Cunningham
- ▣ May 27 – Nicol Bernhardt, KC Anderson
- ▣ June 3 – Alice Locke Chezar, Mary Blaser
- ▣ June 10 – Jan Fong, Jeannie Shea

## ☒ When will I be added to the speaker rotation?

- ▣ You will be added to the speaker rotation and website when you have successfully completed MSP. Please contact your VP when complete!

## ☒ Need to use the projector?

- ▣ Please go to our website to see how to request the necessary equipment or contact Wayne Morgan. If your presentation does not work, please make sure you are ready to speak without it.

## ☒ Please arrive between 6:30 and 6:45 a.m. to make sure that you are able to setup your presentation because your 10 minutes begin after Nate introduces you, no matter what happens.

## ☒ Information regarding presentation:

- ▣ <http://www.siliconvalleybni.com/speaker-information>

# Secretary/Treasurer

## Members needing to attend MSP:

- ▣ Rob Rowe
- ▣ Please confirm attended

**Please Note:**

If you have registered, thank you.  
Your name will be removed once you have attended.

## For MSP training, please go to:

- ▣ [www.bnisfbay.com/calendar/index.php?act=calendar](http://www.bnisfbay.com/calendar/index.php?act=calendar)

# Membership Committee

## ☒ Renewals for June:

- ☐ Doug Dixon
- ☐ Ginny Hagopian
- ☐ Mike Prevot
- ☐ Ron Leung
- ☐ **Please Note: If you have received approval from the membership committee, please bring your check for \$330 on Thursday.**

## ☒ Please Note:

- ☐ Effective October 1, 2010 annual fees will be \$365. If you wish to renew early and pay the \$330, please contact the secretary treasurer. Renewing early does not change your renewal date, and your renewal fees are non-refundable.
- ☒ If a member is up for renewal and you have concerns, please email the Membership Committee at [membershipsbn@gmail.com](mailto:membershipsbn@gmail.com) with your concerns.
- ☒ If you have a conflict, please try to resolve with the member, then approach the Membership Committee if it remains open.
- ☒ Please be professional at all times and treat your relationships with your fellow members with the same respect you feel you deserve. You are subject to the Code of Ethics. Consult with a membership committee member with questions.

# Membership Committee

## Quarterly Dues:

- ▣ \$160.00 on or before 7/1/2010
- ▣ \$180.00 after 7/1/2010

## Just wanted to send a quick reminder:

- ▣ Please be advised of the following policy. We appreciate everyone's cooperation and please help us run a tight ship at our BNI.
  - ☒ All quarterly membership dues (\$160) are to be paid by the 1st meeting of the quarter.
  - ☒ If your dues are not received by the 1st meeting of the quarter, you will be considered late.
  - ☒ If your dues are not received by the 2nd meeting of the quarter, you will be counted as absent (even if you are present at the meeting) for every meeting until your dues are received.

# Educational Resources

## ☒ Our chapter website

- ▣ [www.siliconvalleybni.com/](http://www.siliconvalleybni.com/)

## ☒ What you will find:

- ▣ Announcements, VP reports, Articles, Chapter Members, Links to other BNI Websites, Location

## ☒ Have you checked out our library?

## ☒ BNI San Francisco Bay Area website: [www.bnisfbay.com](http://www.bnisfbay.com)

- ▣ You will find a wealth of information here. Forms, articles, networking tips, building yourself in your group, other chapters, rules for BNI and much more. Use it. You can click on the link from our website so you only need one bookmark

- ☒ Your user name is: bnisfbay

- ☒ Password: member

## ☒ BNI Official Website: <http://www.bni.com/>

- ▣ You will find resources, more articles, a store to buy things, and much more!

## ☒ Are you on Linked in? Please look for our group!

## ☒ Important Note:

- ▣ Your membership does not give you permission to email the whole group announcements, newsletters or spam. BNI rules state that we are to be respectful and follow the appropriate guidelines under spam.

- ☒ If someone has sent you an announcement, please email them privately requesting you not be included. If you do not have resolution, please submit your concerns to the membership committee at [membershipsbnibay@gmail.com](mailto:membershipsbnibay@gmail.com).

# Educational Moment

☒ May 6, 2010

- ▣ If you join groups & organizations and become active by volunteering, taking on responsibilities, and working side-by-side with other people on a common goal, they will get to know you and refer business to you.

Delusion – it's easy to think that if you rub elbows with someone long enough, he/she will spontaneously start sending you business opportunities. That's the entitlement mentality again. But getting referrals usually takes 3 things; visibility, credibility, & profitability. Ordinary participation in an organization even a strong contact referral group will get you visibility & perhaps some credibility, it won't automatically get you profitability. Approach your relationships with purpose. Participating in a group is one thing, performing is another. You must remember that you have to perform for people to take you serious.

# Upcoming Events

## ☞ May 24: Informal Mixer

- ☐ Tied House in Mountain View
- ☐ 5:30pm

## ☞ June 17: Golf after BNI

- ☐ Contact Candice Normoyle at [candice.normoyle.pwoe@statefarm.com](mailto:candice.normoyle.pwoe@statefarm.com)
- ☐ Details:
  - ☞ We will be teeing off at 9am sharp on 6/17.
  - ☞ Cost is \$57 per person for 18 holes and includes a sleeve of balls and cart. There is no 9 hole option but feel free to leave early if you need to. 18 holes typically take 4 hours.
  - ☞ **\$57 must be paid to Candice by or (preferably) before June 3rd. If you need to pay by credit card you can probably call Shoreline and pay under our account (under BNI Golf Event) but email Candice if you do this so she can keep track.**

Have an announcement to make?

Member announcements available if received by 4pm on Mondays.

PALMS Report: Silicon Valley BNI: May-13-2010

#	Name	P	A	L	M	S	RG	RR	V	1 to 1	Value Given
1	K.C. Anderson	1	0	0	0	0	2	6	0	2	\$0
2	Jason Andrew	1	0	0	0	0	5	4	0	1	\$0
3	Asen Angelov	1	0	0	0	0	1	6	0	0	\$1,900
4	Margaret Barton	1	0	0	0	0	3	0	0	0	\$7,167
5	Nicol Bernhardt	1	0	0	0	0	3	0	0	0	\$211
6	Mary Blaser	1	0	0	0	0	5	1	0	2	\$75
7	Janet Bocek	1	0	0	0	0	0	1	0	0	\$207
8	Jacqueline Bocian	1	0	0	0	0	9	1	0	0	\$1,280
9	Bryant Busalacchi	1	0	0	0	0	1	0	0	1	\$0
10	Cunningham	1	0	0	0	0	1	0	0	0	\$560
11	Robert Davis	1	0	0	0	0	0	1	0	0	\$50
12	Susan Davis	1	0	0	0	0	2	0	0	0	\$0
13	Ron DeAngelis	1	0	0	0	0	1	0	0	0	\$1,063
14	Patricia Del Gavio	1	0	0	0	0	1	7	0	1	\$1,825
15	Doug Dixon	1	0	0	0	0	1	2	0	1	\$120
16	David Feldmeyer	1	0	0	0	0	0	2	0	2	\$0
17	Jan Fong	0	1	0	0	0	0	3	0	0	\$176
18	Mark Gardner	0	1	0	0	0	0	0	0	0	\$0
19	Yvette Gilardi	1	0	0	0	0	1	1	0	0	\$0
20	Ginny Hagopian	1	0	0	0	0	0	0	0	0	\$0
21	Melanie Hibbs	1	0	0	0	0	0	0	0	2	\$176
22	E.J. Hong	1	0	0	0	0	1	0	0	1	\$0
23	Kim Hunter	1	0	0	0	0	0	0	1	0	\$0
24	David Joud	1	0	0	0	0	0	0	0	1	\$488
25	John Jue	1	0	0	0	0	0	1	0	0	\$0
26	Malika Junaid	1	0	0	0	0	2	0	0	0	\$0
27	Frona Kahn	0	0	0	0	1	0	0	0	0	\$500
28	Don Khamapirad	1	0	0	0	0	1	0	0	0	\$1,075
29	Candice Kistner	1	0	0	0	0	4	1	0	0	\$0
30	Travis Krepelka	1	0	0	0	0	1	1	0	0	\$1,689
31	Gary Laine	1	0	0	0	0	0	0	0	0	\$0
32	Angela Leung	1	0	0	0	0	2	4	0	1	\$338
33	Ronald Leung	1	0	0	0	0	1	0	0	0	\$0
34	Alice Locke Chezar	1	0	0	0	0	0	1	0	1	\$0
35	Alicia Lucas	1	0	0	0	0	0	1	0	0	\$450
36	Brett Macauley	1	0	0	0	0	0	0	0	0	\$245
37	Warren McCord	1	0	0	0	0	0	0	0	0	\$0
38	Adam Meyers	1	0	0	0	0	1	0	0	0	\$0
39	Michael Mok	0	1	0	0	0	0	0	0	0	\$0
40	Wayne Morgan	1	0	0	0	0	6	5	0	2	\$671
41	Ingrid Mult	0	1	0	0	0	0	2	0	0	\$321
42	Armando Palomar	1	0	0	0	0	1	1	0	0	\$0
43	Stephen Pappas	1	0	0	0	0	0	1	0	1	\$0
44	Kathryn Pendleton	1	0	0	0	0	0	0	0	0	\$315
45	Michael Prevot	1	0	0	0	0	2	12	0	2	\$140
46	Ted Ray	1	0	0	0	0	8	0	0	1	\$3,468
47	Krista Regedanz	1	0	0	0	0	4	0	0	5	\$0
48	Lizbeth Rhodes	1	0	0	0	0	0	4	0	0	\$0
49	Poppie Rodriguez	1	0	0	0	0	0	1	0	0	\$70
50	Michelle Rogers	1	0	0	0	0	1	0	0	1	\$693
51	Robert Rowe	1	0	0	0	0	2	2	0	0	\$0
52	Sooji Rugh	1	0	0	0	0	1	1	0	0	\$0
53	Scott Safadi	1	0	0	0	0	0	0	0	0	\$0
54	Nate Schloss	1	0	0	0	0	0	1	0	0	\$0
55	Stephanie Stafford	1	0	0	0	0	1	2	0	0	\$0
56	George Talbot	1	0	0	0	0	1	1	0	2	\$176
57	Danielle Terrazas	1	0	0	0	0	0	1	0	0	\$605
58	Charmaine Tu	1	0	0	0	0	2	1	0	1	\$641
59	Michael Weed	1	0	0	0	0	1	0	0	0	\$0
60	Israel Zehavi	1	0	0	0	0	1	1	0	0	\$310
61	Vivien Zheng	0	1	0	0	0	0	1	0	0	\$0
62	Jeanne dePolo	0	0	0	1	0	1	0	0	0	\$0
63	Trey McAlister	0	0	0	0	0	0	0	0	0	\$0
64	Visitor(s)	0	0	0	0	0	0	0	0	0	\$2,240
<b>Total</b>		55	5	0	1	1	81	81	1	31	\$29,245
	<b>Attendance</b>	88.71%									

PALMS Report: Silicon Valley BNI: Apr-01-2010 - May-13-2010

Rank	Name	P	A	L	M	S	RG	RR	V	1 to 1	Value Given
1	Janet Bocek	4	2	0	0	1	4	12	0	1	\$30,327
2	Lizbeth Rhodes	6	0	0	0	1	2	7	0	1	\$28,517
3	Michelle Rogers	5	0	0	0	2	7	3	0	3	\$23,562
4	Danielle Terrazas	6	1	0	0	0	16	15	0	5	\$22,579
5	Alicia Lucas	5	2	0	0	0	4	4	0	0	\$20,943
6	Jacqueline Bocian	6	0	0	0	1	37	7	0	2	\$19,087
7	Charmaine Tu	7	0	0	0	0	23	2	0	3	\$16,219
8	Sooji Rugh	5	0	0	0	2	5	7	0	1	\$13,467
9	Warren McCord	6	1	0	0	0	1	6	0	1	\$10,757
10	Ron DeAngelis	5	1	0	0	1	2	3	0	0	\$9,908
11	Israel Zehavi	6	1	0	0	0	15	4	0	2	\$8,233
12	Margaret Barton	6	0	0	0	1	15	1	0	4	\$8,152
13	Melanie Hibbs	7	0	0	0	0	7	2	0	5	\$7,133
14	Bryant Busalacchi	6	1	0	0	0	7	4	0	2	\$6,838
15	Doug Dixon	7	0	0	0	0	6	9	0	4	\$6,582
16	Frona Kahn	4	1	0	0	2	20	4	0	2	\$6,191
17	Nicol Bernhardt	7	0	0	0	0	7	5	0	1	\$6,022
18	Jason Andrew	7	0	0	0	0	16	9	0	4	\$6,013
19	Jan Fong	5	1	0	0	1	4	7	0	3	\$5,444
20	Brett Macauley	5	0	0	0	2	2	2	0	4	\$5,248
21	Nate Schloss	6	1	0	0	0	4	25	0	3	\$4,799
22	Wayne Morgan	7	0	0	0	0	36	31	0	17	\$4,517
23	Jeanne dePolo	4	0	0	3	0	2	4	0	2	\$4,061
24	George Talbot	7	0	0	0	0	4	11	0	2	\$3,623
25	Asen Angelov	7	0	0	0	0	5	19	0	7	\$3,584
26	Ted Ray	1	0	0	0	0	8	0	0	1	\$3,468
27	Ingrid Mult	4	3	0	0	0	1	10	0	1	\$3,417
28	Angela Leung	6	1	0	0	0	10	9	0	2	\$3,327
29	David Joud	6	0	0	0	1	3	4	1	10	\$3,179
30	Mark Gardner	2	4	0	0	1	2	5	0	0	\$3,071
31	Patricia Del Gavio	5	2	0	0	0	13	8	0	3	\$3,036
32	Travis Krepelka	6	1	0	0	0	5	4	0	0	\$2,989
33	Michael Prevot	7	0	0	0	0	34	58	0	9	\$2,738
34	Kathryn Pendleton	6	1	0	0	0	3	1	0	3	\$2,186
35	John Jue	7	0	0	0	0	6	10	0	3	\$1,480
36	Don Khamapirad	6	1	0	0	0	5	5	0	2	\$1,427
37	Armando Palomar	7	0	0	0	0	2	7	0	0	\$1,421
38	E.J. Hong	6	0	0	0	1	4	7	1	4	\$1,380
39	Stephen Pappas	7	0	0	0	0	2	3	0	5	\$1,354
40	Kim Hunter	6	0	0	0	1	8	5	1	5	\$1,210
41	Robert Davis	6	1	0	0	0	6	11	0	0	\$1,050
42	Yvette Gilardi	6	1	0	0	0	3	4	0	4	\$962
43	Michael Weed	7	0	0	0	0	3	6	0	6	\$872
44	Mary Blaser	5	0	0	0	2	9	5	0	4	\$817
45	Patricia Cunningham	7	0	0	0	0	13	2	0	9	\$801
46	Stephanie Stafford	7	0	0	0	0	3	7	0	2	\$660
47	Scott Safadi	7	0	0	0	0	6	1	0	7	\$616
48	Ginny Hagopian	7	0	0	0	0	4	0	0	4	\$609
49	Malika Junaid	7	0	0	0	0	12	4	0	3	\$556
50	Poppie Rodriguez	6	1	0	0	0	4	8	0	1	\$528
51	K.C. Anderson	2	0	0	0	0	3	7	0	4	\$450
52	Vivien Zheng	5	2	0	0	0	4	4	0	5	\$357
53	Gary Laine	7	0	0	0	0	5	5	0	5	\$340
54	Krista Regedanz	7	0	0	0	0	8	3	0	18	\$240
55	Candice Kistner	5	0	0	0	2	8	5	0	0	\$185
56	Adam Meyers	7	0	0	0	0	6	7	0	3	\$180
57	Alba Alamillo	4	2	0	0	0	0	0	0	0	\$0
57	Kellie Bloom	4	2	0	0	0	2	0	0	0	\$0
57	Brian Bulger	4	2	0	0	0	0	0	0	0	\$0
57	Susan Davis	6	1	0	0	0	6	5	0	2	\$0
57	David Feldmeyer	6	1	0	0	0	1	14	0	4	\$0
57	Martin Gebert	5	1	0	0	0	0	0	0	0	\$0
57	Ronald Leung	7	0	0	0	0	4	4	0	1	\$0
57	Houshang Livian	5	0	0	0	0	1	0	0	1	\$0
57	Alice Locke Chezar	6	0	0	0	1	1	2	0	3	\$0
57	David Lunning	5	1	0	0	0	0	0	0	0	\$0
57	Michael Mok	1	1	0	0	0	0	1	0	1	\$0
57	George Quiring	3	3	0	0	0	0	2	0	0	\$0
57	Robert Rowe	2	0	0	0	0	2	2	0	0	\$0
57	Kelly Shewbridge	1	1	0	0	0	0	0	0	0	\$0
57	Trey McAlister	1	0	0	0	0	0	0	0	0	\$0
	Visitor(s)	2	0	0	0	0	18	38	0	13	\$32,224
	<b>Total</b>	<b>388</b>	<b>45</b>	<b>0</b>	<b>3</b>	<b>23</b>	<b>489</b>	<b>486</b>	<b>3</b>	<b>227</b>	<b>\$358,936</b>

Attendance

84.53%

PALMS Report: Silicon Valley BNI: Oct-01-2009 - May13-2010

Rank	Name	P	A	L	M	S	RG	RR	V	1 to 1	Value Given
1	Michelle Rogers	21	0	0	0	9	24	36	1	20	\$116,978
2	Janet Bocek	21	5	0	0	4	24	73	0	6	\$115,940
3	Jacqueline Bocian	26	2	0	0	2	216	25	1	18	\$96,881
4	George Talbot	27	2	0	0	1	17	36	1	2	\$72,143
5	Lizbeth Rhodes	28	1	0	0	1	26	25	0	12	\$56,855
6	Alicia Lucas	24	4	0	0	2	48	24	0	4	\$53,143
7	Danielle Terrazas	27	3	0	0	0	48	58	0	25	\$47,390
8	Warren McCord	25	4	0	0	1	15	34	0	7	\$46,071
9	Israel Zehavi	25	5	0	0	0	46	20	0	5	\$38,022
10	Sooji Rugh	24	3	0	0	3	21	24	0	6	\$37,303
11	Charmaine Tu	27	3	0	0	0	70	45	0	10	\$34,676
12	David Joud	26	1	0	0	3	17	14	1	36	\$33,366
13	Doug Dixon	28	1	0	0	1	21	50	2	11	\$31,944
14	Melanie Hibbs	27	1	0	0	2	30	23	0	13	\$28,999
15	Jan Fong	25	1	0	0	4	42	39	3	10	\$28,930
16	Jason Andrew	25	2	1	0	2	69	61	1	16	\$27,350
17	Alba Alamillo	21	7	0	0	1	11	12	0	2	\$26,897
18	Bryant Busalacchi	28	2	0	0	0	29	23	0	13	\$26,685
19	E.J. Hong	29	0	0	0	1	28	39	2	8	\$25,728
20	Brett Macauley	25	0	0	0	5	30	16	2	35	\$24,970
21	Ingrid Mult	24	4	2	0	0	64	81	2	5	\$21,681
22	Nicol Bernhardt	27	2	0	0	1	24	19	0	5	\$20,536
23	Jeanne dePolo	23	3	0	3	1	40	18	0	6	\$19,753
24	Angela Leung	25	4	0	0	1	48	37	0	12	\$19,274
25	Don Khamapirad	25	5	0	0	0	19	24	2	7	\$18,545
26	Margaret Barton	27	2	0	0	1	58	8	1	24	\$18,128
27	Ron DeAngelis	22	3	1	0	4	13	19	0	5	\$18,105
28	Robert Davis	18	2	0	0	0	18	17	0	7	\$17,661
29	Susan Davis	17	3	0	0	0	15	14	1	8	\$17,437
30	Nate Schloss	28	2	0	0	0	16	58	0	10	\$15,144
31	Michael Prevot	30	0	0	0	0	79	161	1	30	\$15,007
32	Brian Bulger	26	3	0	0	0	12	21	0	6	\$14,601
33	Mary Blaser	25	2	0	0	3	72	19	2	9	\$14,591
34	Candice Kistner	19	3	0	0	8	51	23	0	2	\$11,941
35	Patricia Cunningham	28	1	0	0	1	56	10	2	37	\$11,726
36	Malika Junaid	25	1	0	0	4	60	18	7	12	\$10,654
37	Kellie Bloom	22	3	2	0	1	37	27	0	26	\$10,589
38	Kim Hunter	29	0	0	0	1	43	28	1	22	\$9,345
39	Frona Kahn	23	3	0	0	4	55	27	0	19	\$8,592
40	Poppie Rodriguez	29	1	0	0	0	20	66	0	3	\$8,150
41	Armando Palomar	26	2	0	0	2	15	34	0	0	\$7,684
42	Yvette Gilardi	26	4	0	0	0	11	29	0	9	\$7,657
43	Stephanie Stafford	30	0	0	0	0	26	19	0	8	\$7,379
44	Mark Gardner	19	7	0	0	4	20	25	0	1	\$6,485
45	David Feldmeyer	23	3	0	0	0	11	46	0	7	\$5,946
46	Ginny Hagopian	29	1	0	0	0	15	10	0	20	\$5,760
47	John Jue	29	0	0	0	1	18	68	1	11	\$5,354
48	Kathryn Pendleton	24	4	0	0	2	15	3	0	9	\$5,281
49	Wayne Morgan	27	0	0	0	3	45	69	0	20	\$5,202
50	Patricia Del Gavio	17	3	0	0	0	49	16	1	17	\$4,603
51	Travis Krepelka	24	4	0	0	2	21	16	0	0	\$4,489
52	David Lunning	27	2	0	0	0	9	43	1	5	\$4,436
53	Asen Angelov	10	0	0	0	0	6	23	1	9	\$3,584
54	Ted Ray	1	0	0	0	0	8	0	0	1	\$3,468
55	Gary Laine	28	1	0	0	1	21	23	0	16	\$3,377
56	Stephen Pappas	28	2	0	0	0	14	29	2	14	\$3,075
57	Ann Langley	4	2	0	0	0	4	1	0	0	\$2,800
58	Vivien Zheng	26	4	0	0	0	15	25	0	10	\$1,912
59	Adam Meyers	12	0	0	0	0	9	17	0	4	\$1,900
60	Ronald Leung	27	3	0	0	0	14	32	0	9	\$1,831
61	Houshang Livian	25	3	0	0	0	10	21	0	4	\$1,171
62	Kelly Shewbridge	24	1	0	0	0	11	17	1	13	\$1,060
63	Michael Weed	19	1	0	0	0	13	12	0	9	\$1,027
64	Scott Safadi	7	0	0	0	0	6	1	0	7	\$616
65	K.C. Anderson	2	0	0	0	0	3	7	0	4	\$450
66	Martin Gebert	16	12	1	0	0	4	2	0	0	\$360
67	Krista Regedanz	7	0	0	0	0	8	3	0	18	\$240
68	George Quiring	24	5	0	0	0	11	23	0	4	\$177
69	Joel Robare	5	10	0	0	0	3	1	0	0	\$55
70	Alice Locke Chezar	6	0	0	0	1	1	2	0	3	\$0
70	Michael Mok	1	1	0	0	0	0	1	0	1	\$0
70	Shiva Pouyamehr	0	1	0	0	0	0	0	0	0	\$0
70	Robert Rowe	2	0	0	0	0	2	2	0	0	\$0
	Trey McAlister	2	0	0	0	0	0	0	0	0	\$0
	Visitor(s)	2	0	0	0	0	41	97	0	16	\$235,512
<b>Total</b>		<b>1580</b>	<b>170</b>	<b>7</b>	<b>3</b>	<b>88</b>	<b>2091</b>	<b>2089</b>	<b>40</b>	<b>763</b>	<b>\$1,604,622</b>

Attendance 85.50%