

Weekly VP Report

Silicon Valley BNI

For meeting 5/20/2010

Table of Contents

1. Presidents Message
2. VP Report
3. Secretary Treasurer
4. Membership Committee
5. Educational Resources
6. Event Coordinators
7. Visitor Hosts
8. Member Announcements & Others

**Looking for attendance or stats spreadsheets?
Check the last few pages of this document!**

Presidents Message

Quote of the Week:

"People form habits and habits form futures." - Speaker, Mike Litmann

Action of the Week:

Your action for this week is to identify one habit you have that is not productive for you, and make a commitment to replace it with one that will take you closer to your ideal destination.

VP Report

	5/20/2010	Weekly Goal	4/1-5/20 2010	10/1/09 – 5/20/10	Annual Goal
Closed Business	\$38,414	\$50,000	\$397,350	\$1,643,036	\$2,000,000
Referrals Passed	56	50	545	2147	2,500
One to Ones	27	20	254	790	1,000
Visitors	3	5	3	43	250
Attendance	83%	95%	84%	85%	95%

Visitors are identified by the Visitor Hosts, if no name is provided, it is not awarded to the member who invited them

VP Report

Closed Business:

- ▣ \$6,039 – Patricia Cunningham
- ▣ \$4,973 – Michelle Rogers
- ▣ \$3,900 – Jackie Bocian
- ▣ \$3,196 – Pat delGavio

Referrals Given:

- ▣ 5 Referrals – Wayne Morgan
- ▣ 4 Referrals – Frona Kahn, Candice Normoyle

Chapter Minimums:

- ▣ The minimum closed business for our chapter is:
 - ☒ \$3,000 per term and \$6,000 per year.
 - ☒ For 1st year members:
 - ☒ The minimum is \$1,000 per term and \$2000 per year.
- ▣ Keep in mind that the goal for each member is \$35,000 this year in order to reach our \$2,000,000 goal for this year.

For more detailed reports,
see VP report posted on our website.

Want to be on our weekly spotlight? Go to the SV BNI website or to BNI SF Bay site for articles on how to be a superstar, or go to the educational coordinators to check out our chapter's library!

Notes to the VP Report

☒ Referral/Thank You/One-to-one Slips:

- ▣ Please write First & Last Name of people on your slips. We have multiples of names and it is difficult to know who it is for!

☒ Absence — You are marked absent if:

- ▣ You are absent and do not have a sub.
- ▣ You are not in your seat or present at 7:15 a.m. when the President begins the meeting.
- ▣ You leave before the referral bag has completely been passed around the room.

☒ Referrals Given:

- ▣ Word about stats: Are your referrals diluted? If you take your referrals given and divide it into your Closed business this will measure the effectiveness of your referrals and are they closing. It is not just the passing a slip, but CLOSING the business.

☒ Value Given:

- ▣ Do you review inside referrals vs outside? We support each other, but to grow our businesses, we must find out how to better refer to our outside contacts?

☒ One to Ones

- ▣ Please confirm who is the initiator of a one-to-one prior to turning it in. The VP will return them to you unaccounted for at the next meeting

☒ Have a question on the VP Report?

- ▣ Email the VP at svbnivp@gmail.com

Secretary/Treasurer

☒ Speaker Rotation:

- ☐ May 27 – Nicol Bernhardt, KC Anderson
- ☐ June 3 – Alice Locke Chezar, Mary Blaser
- ☐ June 10 – Jan Fong, Jeannie Shea
- ☐ June 17 – Armando Palomar, Michael Mok
- ☐ June 24 – Don Khamapirad, Alicia Lucas
- ☐ July 1 – Janet Bocek, Nate Schloss
- ☐ July 8 – Mike Prevot, Michelle Rogers
- ☐ July 15 – Jason Andrew, Wayne Morgan

☒ When will I be added to the speaker rotation?

- ☐ You will be added to the speaker rotation and website when you have successfully completed MSP. Please contact your VP when complete!

☒ Need to use the projector?

- ☐ Please go to our website to see how to request the necessary equipment or contact Wayne Morgan. If your presentation does not work, please make sure you are ready to speak without it.

☒ Please arrive between 6:30 and 6:45 a.m. to make sure that you are able to setup your presentation because your 10 minutes begin after Nate introduces you, no matter what happens.

☒ Information regarding presentations: www.siliconvalleybni.com/speaker-information

Members needing to attend MSP:

- ☐ Rob Rowe
- ☐ Please confirm you have attended. Your name will be removed from this list at that time.

For MSP training, please go to:

- ☐ www.bnisfbay.com/calendar/index.php?act=calendar

Membership Committee

☒ Renewals for June:

- ☐ Doug Dixon
- ☐ Ginny Hagopian
- ☐ Mike Prevot
- ☐ Ron Leung
- ☐ **Please Note: If you have received approval from the membership committee, please bring your check for \$330 on Thursday.**

☒ Please Note:

- ☐ Effective October 1, 2010 annual fees will be \$365. If you wish to renew early and pay the \$330, please contact the secretary treasurer. Renewing early does not change your renewal date, and your renewal fees are non-refundable.
- ☒ If a member is up for renewal and you have concerns, please email the Membership Committee at membershipsbn@gmail.com with your concerns.
- ☒ If you have a conflict, please try to resolve with the member, then approach the Membership Committee if it remains open.
- ☒ Please be professional at all times and treat your relationships with your fellow members with the same respect you feel you deserve. You are subject to the Code of Ethics. Consult with a membership committee member with questions.

Membership Committee

Quarterly Dues:

- ▣ \$160.00 on or before 7/1/2010
- ▣ \$180.00 after 7/1/2010

Just wanted to send a quick reminder:

- ▣ Please be advised of the following policy. We appreciate everyone's cooperation and please help us run a tight ship at our BNI.
 - ☒ All quarterly membership dues (\$160) are to be paid by the 1st meeting of the quarter.
 - ☒ If your dues are not received by the 1st meeting of the quarter, you will be considered late.
 - ☒ If your dues are not received by the 2nd meeting of the quarter, you will be counted as absent (even if you are present at the meeting) for every meeting until your dues are received.

Educational Resources

☒ Our chapter website

- ▣ www.siliconvalleybni.com/

☒ What you will find:

- ▣ Announcements, VP reports, Articles, Chapter Members, Links to other BNI Websites, Location

☒ Have you checked out our library?

☒ BNI San Francisco Bay Area website: www.bnisfbay.com

- ▣ You will find a wealth of information here. Forms, articles, networking tips, building yourself in your group, other chapters, rules for BNI and much more. Use it. You can click on the link from our website so you only need one bookmark

- ☒ Your user name is: bnisfbay

- ☒ Password: member

☒ BNI Official Website: <http://www.bni.com/>

- ▣ You will find resources, more articles, a store to buy things, and much more!

☒ Are you on Linked in? Please look for our group!

☒ Important Note:

- ▣ Your membership does not give you permission to email the whole group announcements, newsletters or spam. BNI rules state that we are to be respectful and follow the appropriate guidelines under spam.

- ☒ If someone has sent you an announcement, please email them privately requesting you not be included. If you do not have resolution, please submit your concerns to the membership committee at membershipsbnibay@gmail.com.

Educational Moment

☒ May 20, 2010

- ▣ If you join groups & organizations and become active by volunteering, taking on responsibilities, and working side-by-side with other people on a common goal, they will get to know you and refer business to you.

Delusion – it's easy to think that if you rub elbows with someone long enough, he/she will spontaneously start sending you business opportunities. That's the entitlement mentality again. But getting referrals usually takes 3 things; visibility, credibility, & profitability. Ordinary participation in an organization even a strong contact referral group will get you visibility & perhaps some credibility, it won't automatically get you profitability. Approach your relationships with purpose. Participating in a group is one thing, performing is another. You must remember that you have to perform for people to take you serious.

Upcoming Events

☒ May 24: Informal Mixer

- ☐ Tied House in Mountain View
- ☐ 5:30pm

☒ June 17: Golf after BNI

- ☐ Contact Candice Normoyle at candice.normoyle.pwoe@statefarm.com
- ☐ Details:
 - ☒ We will be teeing off at 9am sharp on 6/17.
 - ☒ Cost is \$57 per person for 18 holes and includes a sleeve of balls and cart. There is no 9 hole option but feel free to leave early if you need to. 18 holes typically take 4 hours.
 - ☒ **\$57 must be paid to Candice by or (preferably) before June 3rd. If you need to pay by credit card you can probably call Shoreline and pay under our account (under BNI Golf Event) but email Candice if you do this so she can keep track.**

Have an announcement to make?

Member announcements available if received by 4pm on Mondays.

PALMS Report: Silicon Valley BNI: May-20-2010

#	Name	P	A	L	M	S	RG	RR	V	1 to 1	Value Given	
1	K.C. Anderson	1	0	0	0	0	0	1	0	1	\$595	34
2	Jason Andrew	0	1	0	0	0	0	1	0	0	\$815	34
3	Asen Angelov	1	0	0	0	0	0	1	0	0	\$0	34
4	Margaret Barton	1	0	0	0	0	0	0	0	0	\$1,768	34
5	Nicol Bernhardt	0	1	0	0	0	0	1	0	0	\$0	34
6	Mary Blaser	1	0	0	0	0	2	1	0	0	\$178	7
7	Janet Bocek	1	0	0	0	0	0	1	0	0	\$0	34
8	Jacqueline Bocian	0	0	0	0	1	0	1	0	0	\$3,900	34
9	Bryant Busalacchi	1	0	0	0	0	0	0	0	1	\$0	34
10	Patricia Cunningham	1	0	0	0	0	1	0	0	1	\$6,039	13
11	Robert Davis	1	0	0	0	0	3	2	0	0	\$1,650	5
12	Susan Davis	1	0	0	0	0	0	0	0	2	\$0	34
13	Ron DeAngelis	1	0	0	0	0	1	0	0	0	\$238	13
14	Patricia Del Gavio	1	0	0	0	0	0	0	2	2	\$3,196	34
15	Doug Dixon	1	0	0	0	0	1	0	0	0	\$50	13
16	David Feldmeyer	1	0	0	0	0	1	0	0	2	\$0	13
17	Jan Fong	1	0	0	0	0	1	0	0	1	\$1,960	13
18	Yvette Gilardi	0	1	0	0	0	0	0	0	0	\$0	34
19	Ginny Hagopian	1	0	0	0	0	1	0	0	0	\$0	13
20	Melanie Hibbs	1	0	0	0	0	0	1	0	0	\$1,063	34
21	E.J. Hong	1	0	0	0	0	1	1	0	1	\$0	13
22	Kim Hunter	0	1	0	0	0	0	0	0	1	\$0	34
23	David Joud	1	0	0	0	0	0	1	0	0	\$200	34
24	John Jue	1	0	0	0	0	0	3	0	0	\$0	34
25	Malika Junaid	1	0	0	0	0	1	1	0	0	\$200	13
26	Frona Kahn	1	0	0	0	0	4	1	0	0	\$300	2
27	Don Khamapirad	1	0	0	0	0	1	0	0	0	\$0	13
28	Candice Kistner	0	0	0	0	1	4	1	0	0	\$637	2
29	Travis Krepelka	1	0	0	0	0	1	0	0	0	\$0	13
30	Gary Laine	1	0	0	0	0	0	0	0	0	\$360	34
31	Angela Leung	1	0	0	0	0	2	5	0	1	\$765	7
32	Ronald Leung	1	0	0	0	0	1	2	0	0	\$0	13
33	Alice Locke Chezar	1	0	0	0	0	0	0	0	1	\$0	34
34	Alicia Lucas	1	0	0	0	0	1	0	0	0	\$1,145	13
35	Brett Macauley	1	0	0	0	0	1	0	0	0	\$159	13
36	Warren McCord	0	1	0	0	0	0	1	0	0	\$0	34
37	Adam Meyers	0	1	0	0	0	0	2	0	0	\$0	34
38	Michael Mok	1	0	0	0	0	1	1	0	2	\$0	13
39	Wayne Morgan	1	0	0	0	0	5	2	0	2	\$100	1
40	Ingrid Mult	1	0	0	0	0	1	3	0	0	\$235	13
41	Armando Palomar	1	0	0	0	0	1	0	0	0	\$0	13
42	Stephen Pappas	1	0	0	0	0	2	0	0	0	\$0	7
43	Kathryn Pendleton	1	0	0	0	0	2	0	0	1	\$0	7
44	Michael Prevot	1	0	0	0	0	4	6	0	2	\$115	2
45	Ted Ray	0	1	0	0	0	0	0	0	0	\$651	34
46	Krista Regedanz	1	0	0	0	0	3	0	0	2	\$0	5
47	Lizbeth Rhodes	1	0	0	0	0	1	1	0	0	\$2,293	13
48	Poppie Rodriguez	1	0	0	0	0	1	0	0	0	\$98	13
49	Michelle Rogers	1	0	0	0	0	0	1	0	0	\$4,973	34
50	Robert Rowe	1	0	0	0	0	0	0	0	1	\$0	34
51	Sooji Rugh	1	0	0	0	0	0	0	0	0	\$240	34
52	Scott Safadi	1	0	0	0	0	0	0	0	1	\$0	34
53	Nate Schloss	1	0	0	0	0	1	0	0	0	\$0	13
54	Stephanie Stafford	1	0	0	0	0	1	3	0	0	\$20	13
55	George Talbot	1	0	0	0	0	1	1	0	0	\$160	13
56	Danielle Terrazas	1	0	0	0	0	0	0	1	0	\$1,100	34
57	Charmaine Tu	1	0	0	0	0	2	1	0	1	\$1,638	7
58	Michael Weed	0	1	0	0	0	0	3	0	0	\$0	34
59	Israel Zehavi	1	0	0	0	0	2	1	0	1	\$112	7
60	Vivien Zheng	1	0	0	0	0	0	2	0	0	\$0	34
61	Jeanne dePolo	1	0	0	0	0	0	0	0	0	\$463	34
62	Trey McAlister	0	0	0	0	0	0	0	0	0	\$0	
63	Visitor(s)	0	0	0	0	0	0	3	0	0	\$998	
Total		51	8	0	0	2	56	56	3	27	\$38,414	

Attendance

83.61%

ALMS Report: Silicon Valley BNI: Apr-01-2010 - May-20-2010

Rank	Name	P	A	L	M	S	RG	RR	V	1 to 1	Value Given
1	Lizabeth Rhodes	7	0	0	0	1	3	8	0	1	\$30,810
2	Janet Bocek	5	2	0	0	1	4	13	0	1	\$30,327
3	Michelle Rogers	6	0	0	0	2	7	4	0	3	\$28,535
4	Danielle Terrazas	7	1	0	0	0	16	15	1	5	\$23,679
5	Jacqueline Bocian	6	0	0	0	2	37	8	0	2	\$22,987
6	Alicia Lucas	6	2	0	0	0	5	4	0	0	\$22,088
7	Charmaine Tu	8	0	0	0	0	25	3	0	4	\$17,857
8	Sooji Rugh	6	0	0	0	2	5	7	0	1	\$13,707
9	Warren McCord	6	2	0	0	0	1	7	0	1	\$10,757
10	Ron DeAngelis	6	1	0	0	1	3	3	0	0	\$10,146
11	Margaret Barton	7	0	0	0	1	15	1	0	4	\$9,920
12	Israel Zehavi	7	1	0	0	0	17	5	0	3	\$8,345
13	Melanie Hibbs	8	0	0	0	0	7	3	0	5	\$8,196
14	Jan Fong	6	1	0	0	1	5	7	0	4	\$7,404
15	Patricia Cunningham	8	0	0	0	0	14	2	0	10	\$6,840
16	Bryant Busalacchi	7	1	0	0	0	7	4	0	3	\$6,838
17	Jason Andrew	7	1	0	0	0	16	10	0	4	\$6,828
18	Doug Dixon	8	0	0	0	0	7	9	0	4	\$6,632
19	Frona Kahn	5	1	0	0	2	24	5	0	2	\$6,491
20	Patricia Del Gavio	6	2	0	0	0	13	8	2	5	\$6,232
21	Nicol Bernhardt	7	1	0	0	0	7	6	0	1	\$6,022
22	Brett Macauley	6	0	0	0	2	3	2	0	4	\$5,407
23	Nate Schloss	7	1	0	0	0	5	25	0	3	\$4,799
24	Wayne Morgan	8	0	0	0	0	41	33	0	19	\$4,617
25	Jeanne dePolo	5	0	0	3	0	2	4	0	2	\$4,524
26	Ted Ray	1	1	0	0	0	8	0	0	1	\$4,119
27	Angela Leung	7	1	0	0	0	12	14	0	3	\$4,092
28	George Talbot	8	0	0	0	0	5	12	0	2	\$3,783
29	Ingrid Mult	5	3	0	0	0	2	13	0	1	\$3,652
30	Asen Angelov	8	0	0	0	0	5	20	0	7	\$3,584
31	David Joud	7	0	0	0	1	3	5	1	10	\$3,379
32	Mark Gardner	2	4	0	0	1	2	5	0	0	\$3,071
33	Travis Krepelka	7	1	0	0	0	6	4	0	0	\$2,989
34	Michael Prevot	8	0	0	0	0	38	64	0	11	\$2,853
35	Robert Davis	7	1	0	0	0	9	13	0	0	\$2,700
36	Kathryn Pendleton	7	1	0	0	0	5	1	0	4	\$2,186
37	John Jue	8	0	0	0	0	6	13	0	3	\$1,480
38	Don Khamapirad	7	1	0	0	0	6	5	0	2	\$1,427
39	Armando Palomar	8	0	0	0	0	3	7	0	0	\$1,421
40	E.J. Hong	7	0	0	0	1	5	8	1	5	\$1,380
41	Stephen Pappas	8	0	0	0	0	4	3	0	5	\$1,354
42	Kim Hunter	6	1	0	0	1	8	5	1	6	\$1,210
43	K.C. Anderson	3	0	0	0	0	3	8	0	5	\$1,045
44	Mary Blaser	6	0	0	0	2	11	6	0	4	\$995
45	Yvette Gilardi	6	2	0	0	0	3	4	0	4	\$962
46	Michael Weed	7	1	0	0	0	3	9	0	6	\$872
47	Candice Kistner	5	0	0	0	3	12	6	0	0	\$822
48	Malika Junaid	8	0	0	0	0	13	5	0	3	\$756
49	Gary Laine	8	0	0	0	0	5	5	0	5	\$700
50	Stephanie Stafford	8	0	0	0	0	4	10	0	2	\$680
51	Poppie Rodriguez	7	1	0	0	0	5	8	0	1	\$626
52	Scott Safadi	8	0	0	0	0	6	1	0	8	\$616
53	Ginny Hagopian	8	0	0	0	0	5	0	0	4	\$609
54	Vivien Zheng	6	2	0	0	0	4	6	0	5	\$357
55	Krista Regedanz	8	0	0	0	0	11	3	0	20	\$240
56	Adam Meyers	7	1	0	0	0	6	9	0	3	\$180
57	Alba Alamillo	4	2	0	0	0	0	0	0	0	\$0
57	Kellie Bloom	4	2	0	0	0	2	0	0	0	\$0
57	Brian Bulger	4	2	0	0	0	0	0	0	0	\$0
57	Susan Davis	7	1	0	0	0	6	5	0	4	\$0
57	David Feldmeyer	7	1	0	0	0	2	14	0	6	\$0
57	Martin Gebert	5	1	0	0	0	0	0	0	0	\$0
57	Ronald Leung	8	0	0	0	0	5	6	0	1	\$0
57	Houshang Livian	5	0	0	0	0	1	0	0	1	\$0
57	Alice Locke Chezar	7	0	0	0	1	1	2	0	4	\$0
57	David Lunning	5	1	0	0	0	0	0	0	0	\$0
57	Michael Mok	2	1	0	0	0	1	2	0	3	\$0
57	George Quiring	3	3	0	0	0	0	2	0	0	\$0
57	Robert Rowe	3	0	0	0	0	2	2	0	1	\$0
57	Kelly Shewbridge	1	1	0	0	0	0	0	0	0	\$0
57	Trey McAlister	1	0	0	0	0	0	0	0	0	\$0
	Visitor(s)	2	0	0	0	0	18	41	0	13	\$33,222
Total		439	53	0	3	25	545	542	6	254	\$397,350

Attendance 84.42%

ALMS Report: Silicon Valley BNI: Oct-01-2009 - May-20-2010

Rank	Name	P	A	L	M	S	RG	RR	V	1 to 1	Value Given
1	Michelle Rogers	22	0	0	0	9	24	37	1	20	\$121,951
2	Janet Bocek	22	5	0	0	4	24	74	0	6	\$115,940
3	Jacqueline Bocian	26	2	0	0	3	216	26	1	18	\$100,781
4	George Talbot	28	2	0	0	1	18	37	1	2	\$72,303
5	Lizbeth Rhodes	29	1	0	0	1	27	26	0	12	\$59,148
6	Alicia Lucas	25	4	0	0	2	49	24	0	4	\$54,288
7	Danielle Terrazas	28	3	0	0	0	48	58	1	25	\$48,490
8	Warren McCord	25	5	0	0	1	15	35	0	7	\$46,071
9	Israel Zehavi	26	5	0	0	0	48	21	0	6	\$38,134
10	Sooji Rugh	25	3	0	0	3	21	24	0	6	\$37,543
11	Charmaine Tu	28	3	0	0	0	72	46	0	11	\$36,314
12	David Joud	27	1	0	0	3	17	15	1	36	\$33,566
13	Doug Dixon	29	1	0	0	1	22	50	2	11	\$31,994
14	Jan Fong	26	1	0	0	4	43	39	3	11	\$30,890
15	Melanie Hibbs	28	1	0	0	2	30	24	0	13	\$30,062
16	Jason Andrew	25	3	1	0	2	69	62	1	16	\$28,165
17	Alba Alamillo	21	7	0	0	1	11	12	0	2	\$26,897
18	Bryant Busalacchi	29	2	0	0	0	29	23	0	14	\$26,685
19	E.J. Hong	30	0	0	0	1	29	40	2	9	\$25,728
20	Brett Macauley	26	0	0	0	5	31	16	2	35	\$25,129
21	Ingrid Mult	25	4	2	0	0	65	84	2	5	\$21,916
22	Nicol Bernhardt	27	3	0	0	1	24	20	0	5	\$20,536
23	Jeanne dePolo	24	3	0	3	1	40	18	0	6	\$20,216
24	Angela Leung	26	4	0	0	1	50	42	0	13	\$20,039
25	Margaret Barton	28	2	0	0	1	58	8	1	24	\$19,896
26	Robert Davis	19	2	0	0	0	21	19	0	7	\$19,311
27	Don Khamapirad	26	5	0	0	0	20	24	2	7	\$18,545
28	Ron DeAngelis	23	3	1	0	4	14	19	0	5	\$18,343
29	Patricia Cunningham	29	1	0	0	1	57	10	2	38	\$17,765
30	Susan Davis	18	3	0	0	0	15	14	1	10	\$17,437
31	Nate Schloss	29	2	0	0	0	17	58	0	10	\$15,144
32	Michael Prevot	31	0	0	0	0	83	167	1	32	\$15,122
33	Mary Blaser	26	2	0	0	3	74	20	2	9	\$14,769
34	Brian Bulger	26	3	0	0	0	12	21	0	6	\$14,601
35	Candice Kistner	19	3	0	0	9	55	24	0	2	\$12,578
36	Malika Junaid	26	1	0	0	4	61	19	7	12	\$10,854
37	Kellie Bloom	22	3	2	0	1	37	27	0	26	\$10,589
38	Kim Hunter	29	1	0	0	1	43	28	1	23	\$9,345
39	Frona Kahn	24	3	0	0	4	59	28	0	19	\$8,892
40	Poppie Rodriguez	30	1	0	0	0	21	66	0	3	\$8,248
41	Patricia Del Gavio	18	3	0	0	0	49	16	3	19	\$7,799
42	Armando Palomar	27	2	0	0	2	16	34	0	0	\$7,684
43	Yvette Gilardi	26	5	0	0	0	11	29	0	9	\$7,657
44	Stephanie Stafford	31	0	0	0	0	27	22	0	8	\$7,399
45	Mark Gardner	19	7	0	0	4	20	25	0	1	\$6,485
46	David Feldmeyer	24	3	0	0	0	12	46	0	9	\$5,946
47	Ginny Hagopian	30	1	0	0	0	16	10	0	20	\$5,760
48	John Jue	30	0	0	0	1	18	71	1	11	\$5,354
49	Wayne Morgan	28	0	0	0	3	50	71	0	22	\$5,302
50	Kathryn Pendleton	25	4	0	0	2	17	3	0	10	\$5,281
51	Travis Krepelka	25	4	0	0	2	22	16	0	0	\$4,489
52	David Lunning	27	2	0	0	0	9	43	1	5	\$4,436
53	Ted Ray	1	1	0	0	0	8	0	0	1	\$4,119
54	Gary Laine	29	1	0	0	1	21	23	0	16	\$3,737
55	Asen Angelov	11	0	0	0	0	6	24	1	9	\$3,584
56	Stephen Pappas	29	2	0	0	0	16	29	2	14	\$3,075
57	Ann Langley	4	2	0	0	0	4	1	0	0	\$2,800
58	Vivien Zheng	27	4	0	0	0	15	27	0	10	\$1,912
59	Adam Meyers	12	1	0	0	0	9	19	0	4	\$1,900
60	Ronald Leung	28	3	0	0	0	15	34	0	9	\$1,831
61	Houshang Livian	25	3	0	0	0	10	21	0	4	\$1,171
62	Kelly Shewbridge	24	1	0	0	0	11	17	1	13	\$1,060
63	K.C. Anderson	3	0	0	0	0	3	8	0	5	\$1,045
64	Michael Weed	19	2	0	0	0	13	15	0	9	\$1,027
65	Scott Safadi	8	0	0	0	0	6	1	0	8	\$616
66	Martin Gebert	16	12	1	0	0	4	2	0	0	\$360
67	Krista Regedanz	8	0	0	0	0	11	3	0	20	\$240
68	George Quiring	24	5	0	0	0	11	23	0	4	\$177
69	Joel Robare	5	10	0	0	0	3	1	0	0	\$55
70	Alice Locke Chezar	7	0	0	0	1	1	2	0	4	\$0
70	Michael Mok	2	1	0	0	0	1	2	0	3	\$0
70	Shiva Pouyamehr	0	1	0	0	0	0	0	0	0	\$0
70	Robert Rowe	3	0	0	0	0	2	2	0	1	\$0
70	Trey McAlister	2	0	0	0	0	0	0	0	0	\$0
	Visitor(s)	2	0	0	0	0	41	100	0	16	\$236,510
Total		1631	178	7	3	90	2147	2145	43	790	\$1,643,036

Attendance

85.44%