

Weekly VP Report

Silicon Valley BNI

For meeting 5/27/2010

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**Looking for attendance or stats spreadsheets?
Check the last few pages of this document!**

Presidents Message

Quote of the Week:

"Justifying a fault doubles it."

-French Proverb. Your action for this week is to ask someone in the chapter to give you feedback about something you could improve upon and see if you can hear the comments without defending your position.

Action of the Week:

For closed business, please report the total amount of closed business if you don't have time to read all of them – this was Trey's suggestion. Thanks for your cooperation and help with this part of the meeting!

Your action for this week is to ask someone in the chapter to give you feedback about something you could improve upon and see if you can hear the comments without defending your position.

VP Report

	5/27/2010	Weekly Goal	4/1-5/27 2010	10/1/09 – 5/27/10	Annual Goal
Closed Business	\$62,363	\$50,000	\$459,713	\$1,705,399	\$2,000,000
Referrals Passed	94	50	639	2241	2,500
One to Ones	46	20	300	836	1,000
Visitors	0	5	6	43	250
Attendance	85%	95%	84%	85%	95%

Visitors are identified by the Visitor Hosts, if no name is provided, it is not awarded to the member who invited them

VP Report

Closed Business:

- ▣ \$13,957– Janet Bocek
- ▣ \$10,537– Brett Macauley
- ▣ \$8,020– Jeannie Shea
- ▣ \$3,934– Nicol Bernhardt

Referrals Given:

- ▣ 16 Referrals – Jackie Bocian
- ▣ 5 Referrals – Vivien Zheng

Chapter Minimums:

- ▣ The minimum closed business for our chapter is:
 - ☒ \$3,000 per term and \$6,000 per year.
 - ☒ For 1st year members:
 - ☒ The minimum is \$1,000 per term and \$2000 per year.
- ▣ Keep in mind that the goal for each member is \$35,000 this year in order to reach our \$2,000,000 goal for this year.

For more detailed reports,
see VP report posted on our website.

Want to be on our weekly spotlight? Go to the SV BNI website or to BNI SF Bay site for articles on how to be a superstar, or go to the educational coordinators to check out our chapter's library!

Notes to the VP Report

☒ Referral/Thank You/One-to-one Slips:

- ▣ Please write First & Last Name of people on your slips. We have multiples of names and it is difficult to know who it is for!

☒ Absence — You are marked absent if:

- ▣ You are absent and do not have a sub.
- ▣ You are not in your seat or present at 7:15 a.m. when the President begins the meeting.
- ▣ You leave before the referral bag has completely been passed around the room.

☒ Referrals Given:

- ▣ Word about stats: Are your referrals diluted? If you take your referrals given and divide it into your Closed business this will measure the effectiveness of your referrals and are they closing. It is not just the passing a slip, but CLOSING the business.

☒ Value Given:

- ▣ Do you review inside referrals vs outside? We support each other, but to grow our businesses, we must find out how to better refer to our outside contacts?

☒ One to Ones

- ▣ Please confirm who is the initiator of a one-to-one prior to turning it in. The VP will return them to you unaccounted for at the next meeting

☒ Have a question on the VP Report?

- ▣ Email the VP at svbnivp@gmail.com

Secretary/Treasurer

☒ Speaker Rotation:

- ▣ June 3 – Alice Locke Chezar, Mary Blaser
- ▣ June 10 – Jan Fong, Jeannie Shea
- ▣ June 17 – Armando Palomar, Michael Mok
- ▣ June 24 – Don Khamapirad, Alicia Lucas
- ▣ July 1 – Janet Bocek, KC Anderson
- ▣ July 8 – Mike Prevot, Michelle Rogers
- ▣ July 15 – Jason Andrew, Wayne Morgan

☒ When will I be added to the speaker rotation?

- ▣ You will be added to the speaker rotation and website when you have successfully completed MSP. Please contact your VP when complete!

☒ Need to use the projector?

- ▣ Please go to our website to see how to request the necessary equipment or contact Wayne Morgan. If your presentation does not work, please make sure you are ready to speak without it.

☒ Please arrive between 6:30 and 6:45 a.m. to make sure that you are able to setup your presentation because your 10 minutes begin after Nate introduces you, no matter what happens.

☒ Information regarding presentations: www.siliconvalleybni.com/speaker-information

Members needing to attend MSP:

- ▣ Rob Rowe
- ▣ Please confirm you have attended. Your name will be removed from this list at that time.

For MSP training, please go to:

- ▣ www.bnisfbay.com/calendar/index.php?act=calendar

Membership Committee

☒ Renewals for June:

- ☐ Doug Dixon
- ☐ Ginny Hagopian
- ☐ Mike Prevot
- ☐ Ron Leung
- ☐ **Please Note: If you have received approval from the membership committee, please bring your check for \$330 on Thursday.**

☒ Please Note:

- ☐ Effective October 1, 2010 annual fees will be \$365. If you wish to renew early and pay the \$330, please contact the secretary treasurer. Renewing early does not change your renewal date, and your renewal fees are non-refundable.
- ☒ If a member is up for renewal and you have concerns, please email the Membership Committee at membershipsbn@gmail.com with your concerns.
- ☒ If you have a conflict, please try to resolve with the member, then approach the Membership Committee if it remains open.
- ☒ Please be professional at all times and treat your relationships with your fellow members with the same respect you feel you deserve. You are subject to the Code of Ethics. Consult with a membership committee member with questions.

Membership Committee

Quarterly Dues:

- ▣ \$160.00 on or before 7/1/2010
- ▣ \$180.00 after 7/1/2010

Just wanted to send a quick reminder:

- ▣ Please be advised of the following policy. We appreciate everyone's cooperation and please help us run a tight ship at our BNI.
 - ☒ All quarterly membership dues (\$160) are to be paid by the 1st meeting of the quarter.
 - ☒ If your dues are not received by the 1st meeting of the quarter, you will be considered late.
 - ☒ If your dues are not received by the 2nd meeting of the quarter, you will be counted as absent (even if you are present at the meeting) for every meeting until your dues are received.

Educational Resources

☒ Our chapter website

- ▣ www.siliconvalleybni.com/

☒ What you will find:

- ▣ Announcements, VP reports, Articles, Chapter Members, Links to other BNI Websites, Location

☒ Have you checked out our library?

☒ BNI San Francisco Bay Area website: www.bnisfbay.com

- ▣ You will find a wealth of information here. Forms, articles, networking tips, building yourself in your group, other chapters, rules for BNI and much more. Use it. You can click on the link from our website so you only need one bookmark

- ☒ Your user name is: bnisfbay

- ☒ Password: member

☒ BNI Official Website: <http://www.bni.com/>

- ▣ You will find resources, more articles, a store to buy things, and much more!

☒ Are you on Linked in? Please look for our group!

☒ Important Note:

- ▣ Your membership does not give you permission to email the whole group announcements, newsletters or spam. BNI rules state that we are to be respectful and follow the appropriate guidelines under spam.

- ☒ If someone has sent you an announcement, please email them privately requesting you not be included. If you do not have resolution, please submit your concerns to the membership committee at membershipsbnibay@gmail.com.

Educational Moment

☒ May 27, 2010

- ▣ It's best to limit the number and types of networking groups you belong to.

Truth – in this case it's possible to attend too many networking groups and it's possible to attend too few. The key is to attend a number of different types of groups and not so many that you have to neglect any of them. Each type can be useful in different ways.

Dr. Misner offers that 3 is the magic number but it also depends on your abilities and needs. How much time do you have to devote to the group? Can you make a difference? How rigorous is the group? Do they hold you accountable?

If you make full use of your networking groups and develop a fair number of relationships, you will probably have as much business as you can handle.

Upcoming Events

📅 June 17: Golf after BNI

- ▣ Contact Candice Normoyle at candice.normoyle.pwoe@statefarm.com
- ▣ Details:
 - 📅 We will be teeing off at 9am sharp on 6/17.
 - 📅 Cost is \$57 per person for 18 holes and includes a sleeve of balls and cart. There is no 9 hole option but feel free to leave early if you need to. 18 holes typically take 4 hours.
 - 📅 **\$57 must be paid to Candice by or (preferably) before June 3rd. If you need to pay by credit card you can probably call Shoreline and pay under our account (under BNI Golf Event) but email Candice if you do this so she can keep track.**

Have an announcement to make?

Member announcements available if received by 4pm on Mondays.

PALMS Report: Silicon Valley BNI: May-27-2010

#	Name	P	A	L	M	S	RG	RR	V	1 to 1	Value Given
1	K.C. Anderson	1	0	0	0	0	1	5	0	1	\$0
2	Jason Andrew	1	0	0	0	0	2	2	0	0	\$0
3	Asen Angelov	1	0	0	0	0	1	2	0	0	\$0
4	Nicol Bernhardt	1	0	0	0	0	1	3	0	0	\$3,934
5	Mary Blaser	1	0	0	0	0	0	1	0	1	\$0
6	Janet Bocek	1	0	0	0	0	4	0	0	0	\$13,957
7	Jacqueline Bocian	1	0	0	0	0	16	1	0	0	\$3,287
8	Bryant Busalacchi	1	0	0	0	0	0	3	0	1	\$2,583
9	Patricia Cunningham	1	0	0	0	0	1	0	0	1	\$0
10	Robert Davis	1	0	0	0	0	4	1	0	0	\$1,500
11	Susan Davis	1	0	0	0	0	0	0	0	0	\$0
12	Ron DeAngelis	1	0	0	0	0	1	1	0	0	\$502
13	Patricia Del Gavio	1	0	0	0	0	0	0	0	3	\$340
14	Doug Dixon	1	0	0	0	0	0	1	0	1	\$45
15	David Feldmeyer	1	0	0	0	0	0	6	0	0	\$2,907
16	Jan Fong	1	0	0	0	0	1	2	0	0	\$371
17	Yvette Gilardi	0	1	0	0	0	0	0	0	0	\$98
18	Ginny Hagopian	0	0	0	1	0	0	1	0	0	\$0
19	Melanie Hibbs	1	0	0	0	0	0	0	0	0	\$0
20	E.J. Hong	1	0	0	0	0	0	1	0	1	\$0
21	Kim Hunter	1	0	0	0	0	1	0	0	0	\$0
22	David Joud	1	0	0	0	0	2	1	0	2	\$85
23	John Jue	1	0	0	0	0	0	6	0	0	\$0
24	Malika Junaid	1	0	0	0	0	1	1	0	1	\$220
25	Frona Kahn	1	0	0	0	0	2	3	0	0	\$3,529
26	Don Khamapirad	1	0	0	0	0	0	2	0	1	\$0
27	Travis Krepelka	0	0	0	0	1	0	0	0	0	\$0
28	Gary Laine	1	0	0	0	0	1	1	0	1	\$0
29	Angela Leung	1	0	0	0	0	3	1	0	0	\$635
30	Ronald Leung	1	0	0	0	0	0	0	0	0	\$250
31	Alice Locke Chezar	1	0	0	0	0	2	1	0	3	\$0
32	Alicia Lucas	1	0	0	0	0	0	3	0	0	\$1,431
33	Brett Macauley	1	0	0	0	0	1	0	0	3	\$10,537
34	Warren McCord	0	0	0	0	1	0	1	0	0	\$0
35	Adam Meyers	1	0	0	0	0	2	3	0	0	\$78
36	Michael Mok	1	0	0	0	0	1	2	0	1	\$0
37	Wayne Morgan	1	0	0	0	0	1	1	0	1	\$100
38	Ingrid Mult	1	0	0	0	0	4	4	0	1	\$0
39	Candice Normoyle	1	0	0	0	0	2	1	0	0	\$1,984
40	Armando Palomar	0	0	0	0	1	0	2	0	0	\$125
41	Stephen Pappas	1	0	0	0	0	1	1	0	1	\$0
42	Kathryn Pendleton	0	0	0	0	1	0	0	0	0	\$161
43	Michael Prevot	1	0	0	0	0	3	7	0	1	\$0
44	Ted Ray	1	0	0	0	0	2	1	0	1	\$503
45	Krista Regedanz	1	0	0	0	0	0	0	0	2	\$0
46	Lizbeth Rhodes	0	1	0	0	0	0	0	0	0	\$90
47	Poppie Rodriguez	1	0	0	0	0	0	2	0	1	\$200
48	Michelle Rogers	0	0	0	0	1	0	1	0	1	\$0
49	Robert Rowe	1	0	0	0	0	1	2	0	0	\$0
50	Sooji Rugh	1	0	0	0	0	1	0	0	0	\$1,262
51	Scott Safadi	1	0	0	0	0	0	1	0	0	\$120
52	Nate Schloss	1	0	0	0	0	0	1	0	0	\$1,642
53	Jeannie Shea	1	0	0	0	0	10	1	0	11	\$8,020
54	Stephanie Stafford	1	0	0	0	0	4	3	0	1	\$412
55	George Talbot	0	0	0	0	1	0	1	0	0	\$0
56	Danielle Terrazas	1	0	0	0	0	0	0	0	1	\$155
57	Charmaine Tu	1	0	0	0	0	4	2	0	1	\$825
58	Michael Weed	1	0	0	0	0	1	0	0	1	\$0
59	Israel Zehavi	1	0	0	0	0	2	0	0	0	\$325
60	Vivien Zheng	1	0	0	0	0	5	3	0	0	\$0
61	Jeanne dePolo	1	0	0	0	0	0	0	0	1	\$150
62	Trey McAlister	1	0	0	0	0	0	0	0	0	\$0
63	Visitor(s)	0	0	0	0	0	5	5	0	0	\$0
Total		53	2	0	1	6	94	94	0	46	\$62,363

Attendance 85.48%

ALMS Report: Silicon Valley BNI: Apr-01-2010 - May-27-2010

Rank	Name	P	A	L	M	S	RG	RR	V	1 to 1	Value Given
1	Janet Bocek	6	2	0	0	1	8	13	0	1	\$44,284
2	Lizbeth Rhodes	7	1	0	0	1	3	8	0	1	\$30,900
3	Michelle Rogers	6	0	0	0	3	7	5	0	4	\$28,535
4	Jacqueline Bocian	7	0	0	0	2	53	9	0	2	\$26,274
5	Danielle Terrazas	8	1	0	0	0	16	15	1	6	\$23,834
6	Alicia Lucas	7	2	0	0	0	5	7	0	0	\$23,519
7	Charmaine Tu	9	0	0	0	0	29	5	0	5	\$18,682
8	Brett Macauley	7	0	0	0	2	4	2	0	7	\$15,944
9	Sooji Rugh	7	0	0	0	2	6	7	0	1	\$14,969
10	Warren McCord	6	2	0	0	1	1	8	0	1	\$10,757
11	Ron DeAngelis	7	1	0	0	1	4	4	0	0	\$10,648
12	Frona Kahn	6	1	0	0	2	26	8	0	2	\$10,020
13	Nicol Bernhardt	8	1	0	0	0	8	9	0	1	\$9,956
14	Margaret Barton	7	0	0	0	1	15	1	0	4	\$9,920
15	Bryant Busalacchi	8	1	0	0	0	7	7	0	4	\$9,421
16	Israel Zehavi	8	1	0	0	0	19	5	0	3	\$8,670
17	Melanie Hibbs	9	0	0	0	0	7	3	0	5	\$8,196
18	Jeannie Shea	1	0	0	0	0	10	1	0	11	\$8,020
19	Jan Fong	7	1	0	0	1	6	9	0	4	\$7,775
20	Patricia Cunningham	9	0	0	0	0	15	2	0	11	\$6,840
21	Jason Andrew	8	1	0	0	0	18	12	0	4	\$6,828
22	Doug Dixon	9	0	0	0	0	7	10	0	5	\$6,677
23	Patricia Del Gavio	7	2	0	0	0	13	8	2	8	\$6,572
24	Nate Schloss	8	1	0	0	0	5	26	0	3	\$6,441
25	Angela Leung	8	1	0	0	0	15	15	0	3	\$4,727
26	Wayne Morgan	9	0	0	0	0	42	34	0	20	\$4,717
27	Jeanne dePolo	6	0	0	3	0	2	4	0	3	\$4,674
28	Ted Ray	2	1	0	0	0	10	1	0	2	\$4,622
29	Robert Davis	8	1	0	0	0	13	14	0	0	\$4,200
30	George Talbot	8	0	0	0	1	5	13	0	2	\$3,783
31	Ingrid Mult	6	3	0	0	0	6	17	0	2	\$3,652
32	Asen Angelov	9	0	0	0	0	6	22	0	7	\$3,584
33	David Joud	8	0	0	0	1	5	6	1	12	\$3,464
34	Mark Gardner	2	4	0	0	1	2	5	0	0	\$3,071
35	Travis Krepelka	7	1	0	0	1	6	4	0	0	\$2,989
36	David Feldmeyer	8	1	0	0	0	2	20	0	6	\$2,907
37	Michael Prevot	9	0	0	0	0	41	71	0	12	\$2,853
38	Candice Normoye	6	0	0	0	3	14	7	0	0	\$2,806
39	Kathryn Pendleton	7	1	0	0	1	5	1	0	4	\$2,347
40	Armando Palomar	8	0	0	0	1	3	9	0	0	\$1,546
41	John Jue	9	0	0	0	0	6	19	0	3	\$1,480
42	Don Khamapirad	8	1	0	0	0	6	7	0	3	\$1,427
43	E.J. Hong	8	0	0	0	1	5	9	1	6	\$1,380
44	Stephen Pappas	9	0	0	0	0	5	4	0	6	\$1,354
45	Kim Hunter	7	1	0	0	1	9	5	1	6	\$1,210
46	Stephanie Stafford	9	0	0	0	0	8	13	0	3	\$1,092
47	Yvette Gilardi	6	3	0	0	0	3	4	0	4	\$1,060
48	K.C. Anderson	4	0	0	0	0	4	13	0	6	\$1,045
49	Mary Blaser	7	0	0	0	2	11	7	0	5	\$995
50	Malika Junaid	9	0	0	0	0	14	6	0	4	\$976
51	Michael Weed	8	1	0	0	0	4	9	0	7	\$872
52	Poppie Rodriguez	8	1	0	0	0	5	10	0	2	\$826
53	Scott Safadi	9	0	0	0	0	6	2	0	8	\$736
54	Gary Laine	9	0	0	0	0	6	6	0	6	\$700
55	Ginny Hagopian	8	0	0	1	0	5	1	0	4	\$609
56	Vivien Zheng	7	2	0	0	0	9	9	0	5	\$357
57	Adam Meyers	8	1	0	0	0	8	12	0	3	\$258
58	Ronald Leung	9	0	0	0	0	5	6	0	1	\$250
59	Krista Regedanz	9	0	0	0	0	11	3	0	22	\$240
60	Alba Alamillo	4	2	0	0	0	0	0	0	0	\$0
60	Kellie Bloom	4	2	0	0	0	2	0	0	0	\$0
60	Brian Bulger	4	2	0	0	0	0	0	0	0	\$0
60	Susan Davis	8	1	0	0	0	6	5	0	4	\$0
60	Martin Gebert	5	1	0	0	0	0	0	0	0	\$0
60	Houshang Livian	5	0	0	0	0	1	0	0	1	\$0
60	Alice Locke Chezard	8	0	0	0	1	3	3	0	7	\$0
60	David Lunning	5	1	0	0	0	0	0	0	0	\$0
60	Michael Mok	3	1	0	0	0	2	4	0	4	\$0
60	George Quiring	3	3	0	0	0	0	2	0	0	\$0
60	Robert Rowe	4	0	0	0	0	3	4	0	1	\$0
60	Kelly Shewbridge	1	1	0	0	0	0	0	0	0	\$0
	Trey McAlister	2	0	0	0	0	0	0	0	0	\$0
	Visitor(s)	2	0	0	0	0	23	46	0	13	\$33,222
	Total	492	55	0	4	31	639	636	6	300	\$459,713

Attendance

84.54%

ALMS Report: Silicon Valley BNI: Oct-01-2009 - May-27-2010

Rank	Name	P	A	L	M	S	RG	RR	V	1 to 1	Value Given
1	Janet Bocek	23	5	0	0	4	28	74	0	6	\$129,897
2	Michelle Rogers	22	0	0	0	10	24	38	1	21	\$121,951
3	Jacqueline Bocian	27	2	0	0	3	232	27	1	18	\$104,068
4	George Talbot	28	2	0	0	2	18	38	1	2	\$72,303
5	Lizbeth Rhodes	29	2	0	0	1	27	26	0	12	\$59,238
6	Alicia Lucas	26	4	0	0	2	49	27	0	4	\$55,719
7	Danielle Terrazas	29	3	0	0	0	48	58	1	26	\$48,645
8	Warren McCord	25	5	0	0	2	15	36	0	7	\$46,071
9	Sooji Rugh	26	3	0	0	3	22	24	0	6	\$38,805
10	Israel Zehavi	27	5	0	0	0	50	21	0	6	\$38,459
11	Charmaine Tu	29	3	0	0	0	76	48	0	12	\$37,139
12	Brett Macauley	27	0	0	0	5	32	16	2	38	\$35,666
13	David Joud	28	1	0	0	3	19	16	1	38	\$33,651
14	Doug Dixon	30	1	0	0	1	22	51	2	12	\$32,039
15	Jan Fong	27	1	0	0	4	44	41	3	11	\$31,261
16	Melanie Hibbs	29	1	0	0	2	30	24	0	13	\$30,062
17	Bryant Busalacchi	30	2	0	0	0	29	26	0	15	\$29,268
18	Jason Andrew	26	3	1	0	2	71	64	1	16	\$28,165
19	Alba Alamillo	21	7	0	0	1	11	12	0	2	\$26,897
20	E.J. Hong	31	0	0	0	1	29	41	2	10	\$25,728
21	Nicol Bernhardt	28	3	0	0	1	25	23	0	5	\$24,470
22	Ingrid Mult	26	4	2	0	0	69	88	2	6	\$21,916
23	Robert Davis	20	2	0	0	0	25	20	0	7	\$20,811
24	Angela Leung	27	4	0	0	1	53	43	0	13	\$20,674
25	Jeanne dePolo	25	3	0	3	1	40	18	0	7	\$20,366
26	Margaret Barton	28	2	0	0	1	58	8	1	24	\$19,896
27	Ron DeAngelis	24	3	1	0	4	15	20	0	5	\$18,845
28	Don Khamapirad	27	5	0	0	0	20	26	2	8	\$18,545
29	Patricia Cunningham	30	1	0	0	1	58	10	2	39	\$17,765
30	Susan Davis	19	3	0	0	0	15	14	1	10	\$17,437
31	Nate Schloss	30	2	0	0	0	17	59	0	10	\$16,786
32	Michael Prevot	32	0	0	0	0	86	174	1	33	\$15,122
33	Mary Blaser	27	2	0	0	3	74	21	2	10	\$14,769
34	Brian Bulger	26	3	0	0	0	12	21	0	6	\$14,601
35	Candice Normoyle	20	3	0	0	9	57	25	0	2	\$14,562
36	Frona Kahn	25	3	0	0	4	61	31	0	19	\$12,421
37	Malika Junaid	27	1	0	0	4	62	20	7	13	\$11,074
38	Kellie Bloom	22	3	2	0	1	37	27	0	26	\$10,589
39	Kim Hunter	30	1	0	0	1	44	28	1	23	\$9,345
40	David Feldmeyer	25	3	0	0	0	12	52	0	9	\$8,853
41	Poppie Rodriguez	31	1	0	0	0	21	68	0	4	\$8,448
42	Patricia Del Gavio	19	3	0	0	0	49	16	3	22	\$8,139
43	Jeannie Shea	1	0	0	0	0	10	1	0	11	\$8,020
44	Stephanie Stafford	32	0	0	0	0	31	25	0	9	\$7,811
45	Armando Palomar	27	2	0	0	3	16	36	0	0	\$7,809
46	Yvette Gilardi	26	6	0	0	0	11	29	0	9	\$7,755
47	Mark Gardner	19	7	0	0	4	20	25	0	1	\$6,485
48	Ginny Hagopian	30	1	0	1	0	16	11	0	20	\$5,760
49	Kathryn Pendleton	25	4	0	0	3	17	3	0	10	\$5,442
50	Wayne Morgan	29	0	0	0	3	51	72	0	23	\$5,402
51	John Jue	31	0	0	0	1	18	77	1	11	\$5,354
52	Ted Ray	2	1	0	0	0	10	1	0	2	\$4,622
53	Travis Krepelka	25	4	0	0	3	22	16	0	0	\$4,489
54	David Lunning	27	2	0	0	0	9	43	1	5	\$4,436
55	Gary Laine	30	1	0	0	1	22	24	0	17	\$3,737
56	Asen Angelov	12	0	0	0	0	7	26	1	9	\$3,584
57	Stephen Pappas	30	2	0	0	0	17	30	2	15	\$3,075
58	Ann Langley	4	2	0	0	0	4	1	0	0	\$2,800
59	Ronald Leung	29	3	0	0	0	15	34	0	9	\$2,081
60	Adam Meyers	13	1	0	0	0	11	22	0	4	\$1,978
61	Vivien Zheng	28	4	0	0	0	20	30	0	10	\$1,912
62	Houshang Livian	25	3	0	0	0	10	21	0	4	\$1,171
63	Kelly Shewbridge	24	1	0	0	0	11	17	1	13	\$1,060
64	K.C. Anderson	4	0	0	0	0	4	13	0	6	\$1,045
65	Michael Weed	20	2	0	0	0	14	15	0	10	\$1,027
66	Scott Safadi	9	0	0	0	0	6	2	0	8	\$736
67	Martin Gebert	16	12	1	0	0	4	2	0	0	\$360
68	Krista Regedanz	9	0	0	0	0	11	3	0	22	\$240
69	George Quiring	24	5	0	0	0	11	23	0	4	\$177
70	Joel Robare	5	10	0	0	0	3	1	0	0	\$55
71	Alice Locke Chezar	8	0	0	0	1	3	3	0	7	\$0
71	Michael Mok	3	1	0	0	0	2	4	0	4	\$0
71	Shiva Pouyamehr	0	1	0	0	0	0	0	0	0	\$0
71	Robert Rowe	4	0	0	0	0	3	4	0	1	\$0
71	Trey McAlister	3	0	0	0	0	0	0	0	0	\$0
	Visitor(s)	2	0	0	0	0	46	105	0	16	\$236,510
	Total	1684	180	7	4	96	2241	2239	43	836	\$1,705,399

Attendance

85.44%