

# Weekly VP Report

Silicon Valley BNI

For meeting 6/3/2010

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**Looking for attendance or stats spreadsheets?  
Check the last few pages of this document!**

# Presidents Message

## **Recommendation from Trey:**

Please report total amount of business when reporting closed business. If you don't have time to report all the names, please report total amount.

## **Quote of the Week:**

"Opportunity's favorite disguise is trouble." This quote is by Author, Frank Tyger.

## **Action of the Week:**

Your action for this week is to look at something that you are having trouble with and find the opportunity in it.

# VP Report

	6/3/2010	Weekly Goal	4/1-6/3 2010	10/1/09 – 6/3/10	Annual Goal
<b>Closed Business</b>	\$43,450	\$50,000	\$503,163	\$1,748,849	\$2,000,000
<b>Referrals Passed</b>	58	50	697	2299	2,500
<b>One to Ones</b>	34	20	334	870	1,000
<b>Visitors</b>	0	5	6	43	250
<b>Attendance</b>	85%	95%	84%	85%	95%

Visitors are identified by the Visitor Hosts, if no name is provided, it is not awarded to the member who invited them

# VP Report

## Closed Business:

- ▣ \$10,217 – Alicia Lucas
- ▣ \$4,400 – Jackie Bocian
- ▣ \$3,545– Doug Dixon
- ▣ \$3,000 – EJ Hong

## Referrals Given:

- ▣ 5 Referrals – Wayne Morgan
- ▣ 4 Referrals – Mike Prevot

## Chapter Minimums:

- ▣ The minimum closed business for our chapter is:
  - ☒ \$3,000 per term and \$6,000 per year.
  - ☒ For 1<sup>st</sup> year members:
    - ☒ The minimum is \$1,000 per term and \$2000 per year.
- ▣ Keep in mind that the goal for each member is \$35,000 this year in order to reach our \$2,000,000 goal for this year.

For more detailed reports,  
see VP report posted on our website.

*Want to be on our weekly spotlight? Go to the SV BNI website or to BNI SF Bay site for articles on how to be a superstar, or go to the educational coordinators to check out our chapter's library!*

# Notes to the VP Report

## ☒ Referral/Thank You/One-to-one Slips:

- ▣ Please write First & Last Name of people on your slips. We have multiples of names and it is difficult to know who it is for!

## ☒ Absence — You are marked absent if:

- ▣ You are absent and do not have a sub.
- ▣ You are not in your seat or present at 7:15 a.m. when the President begins the meeting.
- ▣ You leave before the referral bag has completely been passed around the room.

## ☒ Referrals Given:

- ▣ Word about stats: Are your referrals diluted? If you take your referrals given and divide it into your Closed business this will measure the effectiveness of your referrals and are they closing. It is not just the passing a slip, but CLOSING the business.

## ☒ Value Given:

- ▣ Do you review inside referrals vs outside? We support each other, but to grow our businesses, we must find out how to better refer to our outside contacts?

## ☒ One to Ones

- ▣ Please confirm who is the initiator of a one-to-one prior to turning it in. The VP will return them to you unaccounted for at the next meeting

## ☒ Have a question on the VP Report?

- ▣ Email the VP at [svbnivp@gmail.com](mailto:svbnivp@gmail.com)

# Secretary/Treasurer

## ☑ Speaker Rotation:

- ☐ 6/10/10 – Jan Fong, Jeannie Shea
- ☐ 6/17/10 – Armando Palomar, Michael Mok
- ☐ 6/24/10 – Don Khamapirad, Alicia Lucas
- ☐ 7/1/10 – Janet Bocek, Alice Locke Chezar
- ☐ 7/8/10 – Mike Prevot, Michelle Rogers
- ☐ 7/15/10 – Jason Andrew, Wayne Morgan
- ☐ 7/22/10 – Nate Schloss, Danielle Terrazas
- ☐ 7/29/10 - Steve Pappas, Jackie Bocian
- ☐ 8/5/10 - Liz Rhodes, Poppie Rodriguez
- ☐ 8/12/10- George Talbot, Stephanie Stafford
- ☐ 8/19/10 - Travis Krepelka, Doug Dixon

## ☑ When will I be added to the speaker rotation?

- ☐ You will be added to the speaker rotation and website when you have successfully completed MSP. Please contact your VP when complete!

## ☑ Need to use the projector?

- ☐ Please go to our website to see how to request the necessary equipment or contact Wayne Morgan. If your presentation does not work, please make sure you are ready to speak without it.

## ☑ Please arrive between 6:30 and 6:45 a.m. to make sure that you are able to setup your presentation because your 10 minutes begin after Nate introduces you, no matter what happens.

## ☑ Information regarding presentations: [www.siliconvalleybni.com/speaker-information](http://www.siliconvalleybni.com/speaker-information)

## Members needing to attend MSP:

- ☐ Rob Rowe
- ☐ Please confirm you have attended. Your name will be removed from this list at that time.

## For MSP training, please go to:

- ☐ [www.bnifbay.com/calendar/index.php?act=calendar](http://www.bnifbay.com/calendar/index.php?act=calendar)

# Membership Committee

## ☒ Renewals for July:

- ☐ TBD

- ☐ **Please Note: If you have received approval from the membership committee, please bring your check for \$330 on Thursday.**

## ☒ Please Note:

- ☐ Effective October 1, 2010 annual fees will be \$365. If you wish to renew early and pay the \$330, please contact the secretary treasurer. Renewing early does not change your renewal date, and your renewal fees are non-refundable.

- ☒ If a member is up for renewal and you have concerns, please email the Membership Committee at [memberships vbni@gmail.com](mailto:memberships vbni@gmail.com) with your concerns.

- ☒ If you have a conflict, please try to resolve with the member, then approach the Membership Committee if it remains open.

- ☒ Please be professional at all times and treat your relationships with your fellow members with the same respect you feel you deserve. You are subject to the Code of Ethics. Consult with a membership committee member with questions.

# Membership Committee

## Quarterly Dues:

- ▣ \$160.00 on or before 7/1/2010
- ▣ \$180.00 after 7/1/2010

## Just wanted to send a quick reminder:

- ▣ Please be advised of the following policy. We appreciate everyone's cooperation and please help us run a tight ship at our BNI.
  - ☒ All quarterly membership dues (\$160) are to be paid by the 1st meeting of the quarter.
  - ☒ If your dues are not received by the 1st meeting of the quarter, you will be considered late.
  - ☒ If your dues are not received by the 2nd meeting of the quarter, you will be counted as absent (even if you are present at the meeting) for every meeting until your dues are received.

# Educational Resources

## ☒ Our chapter website

- ▣ [www.siliconvalleybni.com/](http://www.siliconvalleybni.com/)

## ☒ What you will find:

- ▣ Announcements, VP reports, Articles, Chapter Members, Links to other BNI Websites, Location

## ☒ Have you checked out our library?

## ☒ BNI San Francisco Bay Area website: [www.bnisfbay.com](http://www.bnisfbay.com)

- ▣ You will find a wealth of information here. Forms, articles, networking tips, building yourself in your group, other chapters, rules for BNI and much more. Use it. You can click on the link from our website so you only need one bookmark

- ☒ Your user name is: bnisfbay

- ☒ Password: member

## ☒ BNI Official Website: <http://www.bni.com/>

- ▣ You will find resources, more articles, a store to buy things, and much more!

## ☒ Are you on Linked in? Please look for our group!

## ☒ Important Note:

- ▣ Your membership does not give you permission to email the whole group announcements, newsletters or spam. BNI rules state that we are to be respectful and follow the appropriate guidelines under spam.

- ☒ If someone has sent you an announcement, please email them privately requesting you not be included. If you do not have resolution, please submit your concerns to the membership committee at [membershipsbnibay@gmail.com](mailto:membershipsbnibay@gmail.com).

# Educational Moment

📅 June 3, 2010

## ▣ Truth or Delusion

It's best to limit the number and types of networking groups you belong to. Trust – in this case it's possible to attend too many networking groups and it's possible to attend too few. The key is to attend a number of different types of groups and not so many that you have to neglect any of them. Each type can be useful in different ways. Dr. Misner offers that 3 is the magic number, but it also depends on your abilities and needs. How much time do you have to devote to the group? Can you make a difference? How rigorous is the group? Do they hold you accountable? If you make full use of your networking groups and develop a fair number of relationships, you will probably have as much business as you can handle.

# Upcoming Events

## 📅 June 17: Golf after BNI

- ▣ Contact Candice Normoyle at [candice.normoyle.pwoe@statefarm.com](mailto:candice.normoyle.pwoe@statefarm.com)
- ▣ Details:
  - 📅 We will be teeing off at 9am sharp on 6/17.
  - 📅 Cost is \$57 per person for 18 holes and includes a sleeve of balls and cart. There is no 9 hole option but feel free to leave early if you need to. 18 holes typically take 4 hours.
  - 📅 **\$57 must be paid to Candice by or (preferably) before June 3rd. If you need to pay by credit card you can probably call Shoreline and pay under our account (under BNI Golf Event) but email Candice if you do this so she can keep track.**

## 📅 June 21: Informal Mixer

- ▣ 5:30pm at First and Main Sports Lounge in Los Altos

## 📅 July 18: Family BBQ

- ▣ Noon, location TBA

**Have an announcement to make?**  
Member announcements available if received by 4pm on Mondays.

PALMS Report: Silicon Valley BNI: June-03-2010

#	Name	P	A	L	M	S	RG	RR	V	1 to 1	Value Given
1	K.C. Anderson	1	0	0	0	0	0	1	0	3	\$263
2	Jason Andrew	1	0	0	0	0	0	1	0	0	\$0
3	Asen Angelov	1	0	0	0	0	1	2	0	0	\$0
4	Nicol Bernhardt	1	0	0	0	0	0	2	0	0	\$0
5	Mary Blaser	1	0	0	0	0	2	1	0	0	\$0
6	Janet Bocek	1	0	0	0	0	0	6	0	0	\$845
7	Jacqueline Bocian	1	0	0	0	0	7	0	0	1	\$4,400
8	Bryant Busalacchi	1	0	0	0	0	1	0	0	2	\$150
9	Patricia Cunningham	0	0	0	0	1	0	0	0	0	\$0
10	Robert Davis	1	0	0	0	0	0	2	0	0	\$1,110
11	Susan Davis	1	0	0	0	0	1	0	0	0	\$0
12	Ron DeAngelis	1	0	0	0	0	0	0	0	0	\$489
13	Patricia Del Gavio	1	0	0	0	0	4	0	0	1	\$0
14	Doug Dixon	1	0	0	0	0	2	0	0	0	\$3,545
15	David Feldmeyer	1	0	0	0	0	1	1	0	0	\$0
16	Jan Fong	0	1	0	0	0	0	0	0	0	\$273
17	Yvette Gilardi	0	1	0	0	0	0	0	0	0	\$0
18	Ginny Hagopian	0	0	0	1	0	0	0	0	0	\$0
19	Melanie Hibbs	1	0	0	0	0	1	0	0	1	\$149
20	E.J. Hong	1	0	0	0	0	3	1	0	3	\$3,000
21	Kim Hunter	1	0	0	0	0	0	2	0	0	\$0
22	David Joud	1	0	0	0	0	3	0	0	2	\$99
23	John Jue	1	0	0	0	0	0	0	0	1	\$0
24	Malika Junaid	1	0	0	0	0	2	0	0	1	\$0
25	Frona Kahn	0	0	0	0	1	0	0	0	0	\$0
26	Don Khamapirad	1	0	0	0	0	0	0	0	1	\$0
27	Travis Krepelka	1	0	0	0	0	0	2	0	0	\$0
28	Gary Laine	1	0	0	0	0	0	1	0	0	\$0
29	Angela Leung	0	1	0	0	0	0	0	0	0	\$1,450
30	Ronald Leung	1	0	0	0	0	0	0	0	0	\$0
31	Alice Locke Chezar	1	0	0	0	0	1	1	0	0	\$0
32	Alicia Lucas	0	1	0	0	0	0	1	0	0	\$10,217
33	Brett Macauley	1	0	0	0	0	0	0	0	1	\$1,900
34	Warren McCord	1	0	0	0	0	0	1	0	0	\$0
35	Adam Meyers	1	0	0	0	0	1	2	0	0	\$0
36	Michael Mok	1	0	0	0	0	1	0	0	0	\$0
37	Wayne Morgan	1	0	0	0	0	4	2	0	2	\$100
38	Ingrid Mult	1	0	0	0	0	0	0	0	0	\$185
39	Candice Normoyle	1	0	0	0	0	2	0	0	1	\$0
40	Armando Palomar	1	0	0	0	0	0	0	0	0	\$2,731
41	Stephen Pappas	1	0	0	0	0	0	0	0	0	\$0
42	Kathryn Pendleton	1	0	0	0	0	0	0	0	1	\$0
43	Michael Prevot	1	0	0	0	0	5	6	0	3	\$1,770
44	Ted Ray	1	0	0	0	0	0	0	0	0	\$90
45	Krista Regedanz	1	0	0	0	0	2	0	0	3	\$0
46	Lizbeth Rhodes	1	0	0	0	0	1	1	0	0	\$2,500
47	Poppie Rodriguez	1	0	0	0	0	0	2	0	0	\$320
48	Michelle Rogers	1	0	0	0	0	2	0	0	1	\$2,996
49	Robert Rowe	1	0	0	0	0	3	4	0	0	\$0
50	Sooji Rugh	0	0	0	0	1	0	0	0	0	\$1,394
51	Scott Safadi	1	0	0	0	0	0	0	0	3	\$0
52	Nate Schloss	1	0	0	0	0	2	3	0	1	\$2,699
53	Jeannie Shea	1	0	0	0	0	0	0	0	0	\$0
54	Stephanie Stafford	1	0	0	0	0	1	0	0	1	\$35
55	George Talbot	1	0	0	0	0	0	1	0	0	\$145
56	Danielle Terrazas	1	0	0	0	0	0	4	0	0	\$65
57	Charmaine Tu	1	0	0	0	0	1	2	0	1	\$160
58	Michael Weed	1	0	0	0	0	1	1	0	0	\$370
59	Israel Zehavi	0	1	0	0	0	0	0	0	0	\$0
60	Vivien Zheng	1	0	0	0	0	1	1	0	0	\$0
61	Jeanne dePolo	1	0	0	0	0	2	0	0	0	\$0
62	Trey McAlister	0	0	0	0	0	0	0	0	0	\$0
63	Visitor(s)	0	0	0	0	0	0	4	0	0	\$0
	<b>Total</b>	<b>52</b>	<b>5</b>	<b>0</b>	<b>1</b>	<b>3</b>	<b>58</b>	<b>58</b>	<b>0</b>	<b>34</b>	<b>\$43,450</b>

Attendance 85.25%

PALMS Report: Silicon Valley BNI: Apr-01-2010 - June-03-2010

Rank	Name	P	A	L	M	S	RG	RR	V	1 to 1	Value Given
1	Janet Bocek	7	2	0	0	1	8	19	0	1	\$45,129
2	Alicia Lucas	7	3	0	0	0	5	8	0	0	\$33,736
3	Lizbeth Rhodes	8	1	0	0	1	4	9	0	1	\$33,400
4	Michelle Rogers	7	0	0	0	3	9	5	0	5	\$31,531
5	Jacqueline Bocian	8	0	0	0	2	60	9	0	3	\$30,674
6	Danielle Terrazas	9	1	0	0	0	16	19	1	6	\$23,899
7	Charmaine Tu	10	0	0	0	0	30	7	0	6	\$18,842
8	Brett Macauley	8	0	0	0	2	4	2	0	8	\$17,844
9	Sooji Rugh	7	0	0	0	3	6	7	0	1	\$16,363
10	Ron DeAngelis	8	1	0	0	1	4	4	0	0	\$11,137
11	Warren McCord	7	2	0	0	1	1	9	0	1	\$10,757
12	Doug Dixon	10	0	0	0	0	9	10	0	5	\$10,222
13	Frona Kahn	6	1	0	0	3	26	8	0	2	\$10,020
14	Nicol Bernhardt	9	1	0	0	0	8	11	0	1	\$9,956
15	Margaret Barton	7	0	0	0	1	15	1	0	4	\$9,920
16	Bryant Busalacchi	9	1	0	0	0	8	7	0	6	\$9,571
17	Mate Schloss	9	1	0	0	0	7	29	0	4	\$9,140
18	Israel Zehavi	8	2	0	0	0	19	5	0	3	\$8,670
19	Melanie Hibbs	10	0	0	0	0	8	3	0	6	\$8,345
20	Jan Fong	7	2	0	0	1	6	9	0	4	\$8,048
21	Jeannie Shea	2	0	0	0	0	10	1	0	11	\$8,020
22	Patricia Cunningham	9	0	0	0	1	15	2	0	11	\$6,840
23	Jason Andrew	9	1	0	0	0	18	13	0	4	\$6,828
24	Patricia Del Gavio	8	2	0	0	0	17	8	2	9	\$6,572
25	Angela Leung	8	2	0	0	0	15	15	0	3	\$6,177
26	Robert Davis	9	1	0	0	0	13	16	0	0	\$5,310
27	Wayne Morgan	10	0	0	0	0	46	36	0	22	\$4,817
28	Ted Ray	3	1	0	0	0	10	1	0	2	\$4,712
29	Jeanne dePolo	7	0	0	3	0	4	4	0	3	\$4,674
30	Michael Prevot	10	0	0	0	0	46	77	0	15	\$4,623
31	E.J. Hong	9	0	0	0	1	8	10	1	9	\$4,380
32	Armando Palomar	9	0	0	0	1	3	9	0	0	\$4,277
33	George Talbot	9	0	0	0	1	5	14	0	2	\$3,928
34	Ingrid Mult	7	3	0	0	0	6	17	0	2	\$3,837
35	Asen Angelov	10	0	0	0	0	7	24	0	7	\$3,584
36	David Joud	9	0	0	0	1	8	6	1	14	\$3,563
37	Mark Gardner	2	4	0	0	1	2	5	0	0	\$3,071
38	Travis Krepelka	8	1	0	0	1	6	6	0	0	\$2,989
39	David Feldmeyer	9	1	0	0	0	3	21	0	6	\$2,907
40	Candice Normoyle	7	0	0	0	3	16	7	0	1	\$2,806
41	Kathryn Pendleton	8	1	0	0	1	5	1	0	5	\$2,347
42	John Jue	10	0	0	0	0	6	19	0	4	\$1,480
43	Don Khamapirad	9	1	0	0	0	6	7	0	4	\$1,427
44	Stephen Pappas	10	0	0	0	0	5	4	0	6	\$1,354
45	K.C. Anderson	5	0	0	0	0	4	14	0	9	\$1,308
46	Michael Weed	9	1	0	0	0	5	10	0	7	\$1,242
47	Kim Hunter	8	1	0	0	1	9	7	1	6	\$1,210
48	Poppie Rodriguez	9	1	0	0	0	5	12	0	2	\$1,146
49	Stephanie Stafford	10	0	0	0	0	9	13	0	4	\$1,127
50	Yvette Gilardi	6	4	0	0	0	3	4	0	4	\$1,060
51	Mary Blaser	8	0	0	0	2	13	8	0	5	\$995
52	Malika Junaid	10	0	0	0	0	16	6	0	5	\$976
53	Scott Safadi	10	0	0	0	0	6	2	0	11	\$736
54	Gary Laine	10	0	0	0	0	6	7	0	6	\$700
55	Ginny Hagopian	8	0	0	2	0	5	1	0	4	\$609
56	Vivien Zheng	8	2	0	0	0	10	10	0	5	\$357
57	Adam Meyers	9	1	0	0	0	9	14	0	3	\$258
58	Ronald Leung	10	0	0	0	0	5	6	0	1	\$250
59	Krista Regedanz	10	0	0	0	0	13	3	0	25	\$240
60	Alba Alamillo	4	2	0	0	0	0	0	0	0	\$0
60	Kellie Bloom	4	2	0	0	0	2	0	0	0	\$0
60	Brian Bulger	4	2	0	0	0	0	0	0	0	\$0
60	Susan Davis	9	1	0	0	0	7	5	0	4	\$0
60	Martin Gebert	5	1	0	0	0	0	0	0	0	\$0
60	Houshang Livian	5	0	0	0	0	1	0	0	1	\$0
60	Alice Locke Chezar	9	0	0	0	1	4	4	0	7	\$0
60	David Lunning	5	1	0	0	0	0	0	0	0	\$0
60	Michael Mok	4	1	0	0	0	3	4	0	4	\$0
60	George Quiring	3	3	0	0	0	0	2	0	0	\$0
60	Robert Rowe	5	0	0	0	0	6	8	0	1	\$0
60	Kelly Shewbridge	1	1	0	0	0	0	0	0	0	\$0
	Trey McAlister	2	0	0	0	0	0	0	0	0	\$0
	Visitor(s)	2	0	0	0	0	23	50	0	13	\$33,222
	<b>Total</b>	<b>544</b>	<b>60</b>	<b>0</b>	<b>5</b>	<b>34</b>	<b>697</b>	<b>694</b>	<b>6</b>	<b>334</b>	<b>\$503,163</b>

Attendance

84.60%

PALMS Report: Silicon Valley BNI: Oct-01-2009 - June-03-2010

Rank	Name	P	A	L	M	S	RG	RR	V	1 to 1	Value Given
1	Janet Bocek	24	5	0	0	4	28	80	0	6	\$130,742
2	Michelle Rogers	23	0	0	0	10	26	38	1	22	\$124,947
3	Jacqueline Bocian	28	2	0	0	3	239	27	1	19	\$108,468
4	George Talbot	29	2	0	0	2	18	39	1	2	\$72,448
5	Alicia Lucas	26	5	0	0	2	49	28	0	4	\$65,936
6	Lizbeth Rhodes	30	2	0	0	1	28	27	0	12	\$61,738
7	Danielle Terrazas	30	3	0	0	0	48	62	1	26	\$48,710
8	Warren McCord	26	5	0	0	2	15	37	0	7	\$46,071
9	Sooji Rugh	26	3	0	0	4	22	24	0	6	\$40,199
10	Israel Zehavi	27	6	0	0	0	50	21	0	6	\$38,459
11	Brett Macauley	28	0	0	0	5	32	16	2	39	\$37,566
12	Charmaine Tu	30	3	0	0	0	77	50	0	13	\$37,299
13	Doug Dixon	31	1	0	0	1	24	51	2	12	\$35,584
14	David Joud	29	1	0	0	3	22	16	1	40	\$33,750
15	Jan Fong	27	2	0	0	4	44	41	3	11	\$31,534
16	Melanie Hibbs	30	1	0	0	2	31	24	0	14	\$30,211
17	Bryant Busalacchi	31	2	0	0	0	30	26	0	17	\$29,418
18	E.J. Hong	32	0	0	0	1	32	42	2	13	\$28,728
19	Jason Andrew	27	3	1	0	2	71	65	1	16	\$28,165
20	Alba Alamillo	21	7	0	0	1	11	12	0	2	\$26,897
21	Nicol Bernhardt	29	3	0	0	1	25	25	0	5	\$24,470
22	Angela Leung	27	5	0	0	1	53	43	0	13	\$22,124
23	Ingrid Mult	27	4	2	0	0	69	88	2	6	\$22,101
24	Robert Davis	21	2	0	0	0	25	22	0	7	\$21,921
25	Jeanne dePolo	26	3	0	3	1	42	18	0	7	\$20,366
26	Margaret Barton	28	2	0	0	1	58	8	1	24	\$19,896
27	Nate Schloss	31	2	0	0	0	19	62	0	11	\$19,485
28	Ron DeAngelis	25	3	1	0	4	15	20	0	5	\$19,334
29	Don Khamapirad	28	5	0	0	0	20	26	2	9	\$18,545
30	Patricia Cunningham	30	1	0	0	2	58	10	2	39	\$17,765
31	Susan Davis	20	3	0	0	0	16	14	1	10	\$17,437
32	Michael Prevot	33	0	0	0	0	91	180	1	36	\$16,892
33	Mary Blaser	28	2	0	0	3	76	22	2	10	\$14,769
34	Brian Bulger	26	3	0	0	0	12	21	0	6	\$14,601
35	Candice Normoyle	21	3	0	0	9	59	25	0	3	\$14,562
36	Frona Kahn	25	3	0	0	5	61	31	0	19	\$12,421
37	Malika Junaid	28	1	0	0	4	64	20	7	14	\$11,074
38	Kellie Bloom	22	3	2	0	1	37	27	0	26	\$10,589
39	Armando Palomar	28	2	0	0	3	16	36	0	0	\$10,540
40	Kim Hunter	31	1	0	0	1	44	30	1	23	\$9,345
41	David Feldmeyer	26	3	0	0	0	13	53	0	9	\$8,853
42	Poppie Rodriguez	32	1	0	0	0	21	70	0	4	\$8,768
43	Patricia Del Gavio	20	3	0	0	0	53	16	3	23	\$8,139
44	Jeannie Shea	2	0	0	0	0	10	1	0	11	\$8,020
45	Stephanie Stafford	33	0	0	0	0	32	25	0	10	\$7,846
46	Yvette Gilardi	26	7	0	0	0	11	29	0	9	\$7,755
47	Mark Gardner	19	7	0	0	4	20	25	0	1	\$6,485
48	Ginny Hagopian	30	1	0	2	0	16	11	0	20	\$5,760
49	Wayne Morgan	30	0	0	0	3	55	74	0	25	\$5,502
50	Kathryn Pendleton	26	4	0	0	3	17	3	0	11	\$5,442
51	John Jue	32	0	0	0	1	18	77	1	12	\$5,354
52	Ted Ray	3	1	0	0	0	10	1	0	2	\$4,712
53	Travis Krepelka	26	4	0	0	3	22	18	0	0	\$4,489
54	David Lunning	27	2	0	0	0	9	43	1	5	\$4,436
55	Gary Laine	31	1	0	0	1	22	25	0	17	\$3,737
56	Asen Angelov	13	0	0	0	0	8	28	1	9	\$3,584
57	Stephen Pappas	31	2	0	0	0	17	30	2	15	\$3,075
58	Ann Langley	4	2	0	0	0	4	1	0	0	\$2,800
59	Ronald Leung	30	3	0	0	0	15	34	0	9	\$2,081
60	Adam Meyers	14	1	0	0	0	12	24	0	4	\$1,978
61	Vivien Zheng	29	4	0	0	0	21	31	0	10	\$1,912
62	Michael Weed	21	2	0	0	0	15	16	0	10	\$1,397
63	K.C. Anderson	5	0	0	0	0	4	14	0	9	\$1,308
64	Houshang Livian	25	3	0	0	0	10	21	0	4	\$1,171
65	Kelly Shewbridge	24	1	0	0	0	11	17	1	13	\$1,060
66	Scott Safadi	10	0	0	0	0	6	2	0	11	\$736
67	Martin Gebert	16	12	1	0	0	4	2	0	0	\$360
68	Krista Regedanz	10	0	0	0	0	13	3	0	25	\$240
69	George Quiring	24	5	0	0	0	11	23	0	4	\$177
70	Joel Robare	5	10	0	0	0	3	1	0	0	\$55
71	Alice Locke Chezar	9	0	0	0	1	4	4	0	7	\$0
71	Michael Mok	4	1	0	0	0	3	4	0	4	\$0
71	Shiva Pouyamehr	0	1	0	0	0	0	0	0	0	\$0
71	Robert Rowe	5	0	0	0	0	6	8	0	1	\$0
71	Trey McAlister	3	0	0	0	0	0	0	0	0	\$0
	Visitor(s)	2	0	0	0	0	46	109	0	16	\$236,510
	<b>Total</b>	<b>1736</b>	<b>185</b>	<b>7</b>	<b>5</b>	<b>99</b>	<b>2299</b>	<b>2297</b>	<b>43</b>	<b>870</b>	<b>\$1,748,849</b>

Attendance 85.43%