

Weekly VP Report

Silicon Valley BNI

For meeting 6/10/2010

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**Looking for attendance or stats spreadsheets?
Check the last few pages of this document!**

Presidents Message

Recommendation from Trey:

For the 15 second “thank-you part,” please report total business dollars, total referrals, total one-to-ones if you don’t have time to name everyone.

Quote of the Week:

"If you count all your assets, you always show a profit." This quote is by Journalist, Robert Quillen.

Action of the Week:

Your action for this week is to identify three non-financial benefits you receive by being a member of this chapter.

Chapter Contacts

VP Report / SiliconValleyBni.com Website Questions:

- ▣ Danielle Terrazas: danielle@colorstorystudio.com

BNI Announcements or Requests:

- ▣ Email svbnivp@gmail.com or danielle@colorstorystudio.com no later than the Monday before the meeting.

Miscellaneous Requests/Questions:

- ▣ EJ Hong: ej@ejhong.com

Speaker Scheduling:

- ▣ You are responsible for finding a sub if you can't make your assigned date.

MSP Training Dates:

- ▣ BNI-Sfbay.com – check the calendar
- ▣ SiliconValleyBNI.com – upcoming events page

Dues / BNI-SfBay Website Questions:

- ▣ Doug Dixon: ddixon@theloansource.com

Membership Questions:

- ▣ Malika Junaid: malikajunaid@mdesignsarchitects.com

VP Report

	6/10/2010	Weekly Goal	4/1-6/10 2010	10/1/09 – 6/10/10	Annual Goal
Closed Business	\$57,392	\$50,000	\$560,555	\$1,806,241	\$2,000,000
Referrals Passed	34	50	731	2333	2,500
One to Ones	39	20	373	909	1,000
Visitors	2	5	8	45	250
Attendance	85%	95%	84%	85%	95%

Visitors are identified by the Visitor Hosts, if no name is provided, it is not awarded to the member who invited them

VP Report

Closed Business:

- ▣ \$11,934 – Jackie Bocian
- ▣ \$9,060 – Nicol Bernhardt
- ▣ \$3,838 – Frona Kahn
- ▣ \$2,613 – Charmaine Tu

Referrals Given:

- ▣ 3 Referrals – Pat Del Gavio, Mike Prevot

Chapter Minimums:

- ▣ The minimum closed business for our chapter is:
 - ☒ \$3,000 per term and \$6,000 per year.
 - ☒ For 1st year members:
 - ☒ The minimum is \$1,000 per term and \$2000 per year.
- ▣ Keep in mind that the goal for each member is \$35,000 this year in order to reach our \$2,000,000 goal for this year.

For more detailed reports,
see VP report posted on our website.

Want to be on our weekly spotlight? Go to the SV BNI website or to BNI SF Bay site for articles on how to be a superstar, or go to the educational coordinators to check out our chapter's library!

Notes to the VP Report

☒ Referral/Thank You/One-to-one Slips:

- ☐ Please write First & Last Name of people on your slips. We have multiples of names and it is difficult to know who it is for!

☒ Absence — You are marked absent if:

- ☐ You are absent and do not have a sub.
- ☐ You are not in your seat or present at 7:15 a.m. when the President begins the meeting.
- ☐ You leave before the referral bag has completely been passed around the room.

☒ Referrals Given:

- ☐ Word about stats: Are your referrals diluted? If you take your referrals given and divide it into your Closed business this will measure the effectiveness of your referrals and are they closing. It is not just the passing a slip, but CLOSING the business.

☒ Value Given:

- ☐ Do you review inside referrals vs outside? We support each other, but to grow our businesses, we must find out how to better refer to our outside contacts?

☒ One to Ones

- ☐ Please confirm who is the initiator of a one-to-one prior to turning it in. The VP will return them to you unaccounted for at the next meeting

☒ Have a question on the VP Report?

- ☐ Email the VP at svbnivp@gmail.com

Secretary/Treasurer

☑ Speaker Rotation:

- ☐ 6/17/10 – Armando Palomar, Michael Mok
- ☐ 6/24/10 – Don Khampirad, Alicia Lucas
- ☐ 7/1/10 – Janet Bocek, Alice Locke Chezar
- ☐ 7/8/10 – Mike Prevot, Michelle Rogers
- ☐ 7/15/10 – Jason Andrew, Wayne Morgan
- ☐ 7/22/10 – Nate Schloss, Danielle Terrazas

☑ What if I can't speak on my assigned date?

- ☐ It is each members responsibility to find someone to switch with if they cannot speak on their assigned date. Please do not contact leadership team to assist you with this.

☑ When will I be added to the speaker rotation?

- ☐ You will be added to the speaker rotation and website when you have successfully completed MSP. Please contact your VP when complete!

☑ Need to use the projector?

- ☐ Please go to our website to see how to request the necessary equipment or contact Wayne Morgan. If your presentation does not work, please make sure you are ready to speak without it.

☑ Please arrive between 6:30 and 6:45 a.m. to make sure that you are able to setup your presentation because your 10 minutes begin after Nate introduces you, no matter what happens.

☑ Information regarding presentations: www.siliconvalleybni.com/speaker-information

Members needing to attend MSP:

- ☐ Rob Rowe
- ☐ Please confirm you have attended. Your name will be removed from this list at that time.

For MSP training, please go to:

- ☐ www.bnisfbay.com/calendar/index.php?act=calendar

Membership Committee

☒ Renewals for July:

- ☐ TBD

- ☐ **Please Note: If you have received approval from the membership committee, please bring your check for \$330 on Thursday.**

☒ Please Note:

- ☐ Effective October 1, 2010 annual fees will be \$365. If you wish to renew early and pay the \$330, please contact the secretary treasurer. Renewing early does not change your renewal date, and your renewal fees are non-refundable.

- ☒ If a member is up for renewal and you have concerns, please email the Membership Committee at memberships vbni@gmail.com with your concerns.

- ☒ If you have a conflict, please try to resolve with the member, then approach the Membership Committee if it remains open.

- ☒ Please be professional at all times and treat your relationships with your fellow members with the same respect you feel you deserve. You are subject to the Code of Ethics. Consult with a membership committee member with questions.

Membership Committee

Quarterly Dues:

- ▣ \$160.00 on or before 7/1/2010
- ▣ \$180.00 after 7/1/2010
- ▣ After 7/1/2010 you will be marked absent if dues are not paid.

Just wanted to send a quick reminder:

- ▣ Please be advised of the following policy. We appreciate everyone's cooperation and please help us run a tight ship at our BNI.
 - ▣ All quarterly membership dues (\$160) are to be paid by the 1st meeting of the quarter.
 - ▣ If your dues are not received by the 1st meeting of the quarter, you will be considered late.
 - ▣ If your dues are not received by the 2nd meeting of the quarter, you will be counted as absent (even if you are present at the meeting) for every meeting until your dues are received.

Educational Resources

☒ Our chapter website

- ▣ www.siliconvalleybni.com/

☒ What you will find:

- ▣ Announcements, VP reports, Articles, Chapter Members, Links to other BNI Websites, Location

☒ Have you checked out our library?

☒ BNI San Francisco Bay Area website: www.bnisfbay.com

- ▣ You will find a wealth of information here. Forms, articles, networking tips, building yourself in your group, other chapters, rules for BNI and much more. Use it. You can click on the link from our website so you only need one bookmark

- ☒ Your user name is: bnisfbay

- ☒ Password: member

☒ BNI Official Website: <http://www.bni.com/>

- ▣ You will find resources, more articles, a store to buy things, and much more!

☒ Are you on Linked in? Please look for our group!

☒ Important Note:

- ▣ Your membership does not give you permission to email the whole group announcements, newsletters or spam. BNI rules state that we are to be respectful and follow the appropriate guidelines under spam.

- ☒ If someone has sent you an announcement, please email them privately requesting you not be included. If you do not have resolution, please submit your concerns to the membership committee at membershipsbnibay@gmail.com.

Educational Moment

📅 June 10, 2010

▣ Acting Professional & Respectful

It is important to remember why being courteous and being a skilled practitioner is important, everything you do has me and others constantly make an assessment of you. Right now you may not be aware of it but you have an assessment of how I get up here week in week out. How respectful am I of you? Just because we are part of BNI and see each other every week, we each observe and create our story about one another.

Think about how you move with one another; the emails and their connotation; are you in action or do you just speak the words. A professional is a skilled practitioner, that demonstrates being courteous and respectful.

Upcoming Events

📅 June 17: Golf after BNI

- ▣ Contact Candice Normoyle at candice.normoyle.pwoe@statefarm.com
- ▣ Details:
 - 📅 We will be teeing off at 9am sharp on 6/17.
 - 📅 Cost is \$57 per person for 18 holes and includes a sleeve of balls and cart. There is no 9 hole option but feel free to leave early if you need to. 18 holes typically take 4 hours.
 - 📅 **\$57 must be paid to Candice by or (preferably) before June 3rd. If you need to pay by credit card you can probably call Shoreline and pay under our account (under BNI Golf Event) but email Candice if you do this so she can keep track.**

📅 June 21: Informal Mixer

- ▣ 5:30pm at First and Main Sports Lounge in Los Altos

📅 July 18: Family BBQ

- ▣ Noon, location TBA

Have an announcement to make?
Member announcements available if received by 4pm on Mondays.

PALMS Report: Silicon Valley BNI: June-10-2010

#	Name	P	A	L	M	S	RG	RR	V	1 to 1	Value Given
1	K.C. Anderson	1	0	0	0	0	2	0	0	4	\$43
2	Jason Andrew	0	0	0	0	1	0	0	0	0	\$0
3	Asen Angelov	1	0	0	0	0	1	2	0	0	\$0
4	Nicol Bernhardt	1	0	0	0	0	1	1	0	0	\$9,060
5	Mary Blaser	1	0	0	0	0	0	1	0	2	\$400
6	Janet Bocek	1	0	0	0	0	1	0	0	0	\$0
7	Jacqueline Bocian	1	0	0	0	0	0	2	0	1	\$11,934
8	Bryant Busalacchi	1	0	0	0	0	2	0	0	1	\$180
9	Patricia Cunningham	0	0	0	0	1	0	0	0	0	\$0
10	Robert Davis	1	0	0	0	0	3	0	0	0	\$125
11	Susan Davis	1	0	0	0	0	0	0	0	0	\$0
12	Ron DeAngelis	1	0	0	0	0	0	0	0	0	\$0
13	Patricia Del Gavio	1	0	0	0	0	3	0	0	2	\$1,800
14	Doug Dixon	0	1	0	0	0	0	0	0	0	\$42
15	David Feldmeyer	0	1	0	0	0	0	1	0	0	\$0
16	Jan Fong	1	0	0	0	0	0	0	0	1	\$446
17	Ginny Hagopian	1	0	0	0	0	2	0	0	0	\$0
18	Melanie Hibbs	1	0	0	0	0	2	1	0	3	\$0
19	E.J. Hong	1	0	0	0	0	2	1	0	0	\$595
20	Kim Hunter	1	0	0	0	0	1	0	0	1	\$200
21	David Joud	0	0	0	0	1	0	0	0	1	\$1,215
22	John Jue	1	0	0	0	0	0	1	0	0	\$0
23	Malika Junaid	1	0	0	0	0	2	0	0	0	\$900
24	Frona Kahn	1	0	0	0	0	0	1	0	1	\$3,832
25	Don Khamapirad	1	0	0	0	0	0	0	0	0	\$0
26	Travis Krepelka	1	0	0	0	0	0	0	0	0	\$0
27	Gary Laine	0	1	0	0	0	0	0	0	0	\$0
28	Angela Leung	0	0	0	0	1	0	1	0	0	\$0
29	Ronald Leung	1	0	0	0	0	0	0	0	0	\$0
30	Alice Locke Chezar	1	0	0	0	0	1	1	0	2	\$0
31	Alicia Lucas	1	0	0	0	0	1	0	0	0	\$0
32	Brett Macauley	1	0	0	0	0	1	0	0	1	\$589
33	Warren McCord	1	0	0	0	0	0	0	0	0	\$995
34	Adam Meyers	1	0	0	0	0	0	0	0	0	\$0
35	Michael Mok	1	0	0	0	0	1	0	0	2	\$0
36	Wayne Morgan	1	0	0	0	0	1	3	0	1	\$0
37	Ingrid Mult	1	0	0	0	0	1	1	0	1	\$85
38	Candice Normoyle	1	0	0	0	0	0	3	0	0	\$0
39	Armando Palomar	1	0	0	0	0	0	1	0	0	\$0
40	Stephen Pappas	1	0	0	0	0	0	0	0	0	\$900
41	Kathryn Pendleton	1	0	0	0	0	0	0	0	0	\$106
42	Michael Prevot	1	0	0	0	0	3	2	0	1	\$945
43	Ted Ray	1	0	0	0	0	1	0	0	0	\$120
44	Krista Regedanz	1	0	0	0	0	0	0	0	4	\$109
45	Lizbeth Rhodes	1	0	0	0	0	0	0	0	0	\$1,425
46	Poppie Rodriguez	1	0	0	0	0	0	1	0	0	\$0
47	Michelle Rogers	1	0	0	0	0	0	0	0	2	\$2,334
48	Robert Rowe	0	1	0	0	0	0	0	0	0	\$0
49	Sooji Rugh	1	0	0	0	0	0	0	0	0	\$0
50	Scott Safadi	1	0	0	0	0	0	0	0	1	\$0
51	Nate Schloss	1	0	0	0	0	0	0	0	0	\$2,184
52	Jeannie Shea	1	0	0	0	0	0	1	1	1	\$0
53	Stephanie Stafford	1	0	0	0	0	0	0	0	0	\$932
54	George Talbot	1	0	0	0	0	0	1	0	2	\$0
55	Danielle Terrazas	1	0	0	0	0	0	1	0	2	\$2,202
56	Charmaine Tu	1	0	0	0	0	0	1	0	1	\$2,613
57	Michael Weed	1	0	0	0	0	1	1	0	0	\$990
58	Vivien Zheng	0	1	0	0	0	0	0	0	0	\$0
59	Jeanne dePolo	1	0	0	0	0	0	0	0	0	\$0
60	Trey McAlister	0	0	0	0	0	0	0	0	0	\$0
61	Visitor(s)	0	0	0	0	0	1	5	1	1	\$10,091
Total		50	5	0	0	4	34	34	2	39	\$57,392

Attendance 84.75%

PALMS Report: Silicon Valley BNI: Apr-01-2010 - June-10-2010

Rank	Name	P	A	L	M	S	RG	RR	V	1 to 1	Value Given
1	Janet Bocek	8	2	0	0	1	9	19	0	1	\$45,129
2	Jacqueline Bocian	9	0	0	0	2	60	11	0	4	\$42,608
3	Lizbeth Rhodes	9	1	0	0	1	4	9	0	1	\$34,825
4	Michelle Rogers	8	0	0	0	3	9	5	0	7	\$33,865
5	Alicia Lucas	8	3	0	0	0	6	8	0	0	\$33,736
6	Danielle Terrazas	10	1	0	0	0	16	20	1	8	\$26,101
7	Charmaine Tu	11	0	0	0	0	30	8	0	7	\$21,455
8	Nicol Bernhardt	10	1	0	0	0	9	12	0	1	\$19,016
9	Brett Macauley	9	0	0	0	2	5	2	0	9	\$18,433
10	Sooji Rugh	8	0	0	0	3	6	7	0	1	\$16,363
11	Frona Kahn	7	1	0	0	3	26	9	0	3	\$13,852
12	Warren McCord	8	2	0	0	1	1	9	0	1	\$11,752
13	Nate Schloss	10	1	0	0	0	7	29	0	4	\$11,324
14	Ron DeAngelis	9	1	0	0	1	4	4	0	0	\$11,137
15	Doug Dixon	10	1	0	0	0	9	10	0	5	\$10,264
16	Margaret Barton	7	0	0	0	1	15	1	0	4	\$9,920
17	Bryant Busalacchi	10	1	0	0	0	10	7	0	7	\$9,751
18	Israel Zehavi	8	2	0	0	0	19	5	0	3	\$8,670
19	Jan Fong	8	2	0	0	1	6	9	0	5	\$8,494
20	Patricia Del Gavio	9	2	0	0	0	20	8	2	11	\$8,372
21	Melanie Hibbs	11	0	0	0	0	10	4	0	9	\$8,345
22	Jeannie Shea	3	0	0	0	0	10	2	1	12	\$8,020
23	Patricia Cunningham	9	0	0	0	2	15	2	0	11	\$6,840
24	Jason Andrew	9	1	0	0	1	18	13	0	4	\$6,828
25	Angela Leung	8	2	0	0	1	15	16	0	3	\$6,177
26	Michael Prevot	11	0	0	0	0	49	79	0	16	\$5,568
27	Robert Davis	10	1	0	0	0	16	16	0	0	\$5,435
28	E.J. Hong	10	0	0	0	1	10	11	1	9	\$4,975
29	Ted Ray	4	1	0	0	0	11	1	0	2	\$4,832
30	Wayne Morgan	11	0	0	0	0	47	39	0	23	\$4,817
31	David Joud	9	0	0	0	2	8	6	1	15	\$4,778
32	Jeanne dePolo	8	0	0	3	0	4	4	0	3	\$4,674
33	Armando Palomar	10	0	0	0	1	3	10	0	0	\$4,277
34	George Talbot	10	0	0	0	1	5	15	0	4	\$3,928
35	Ingrid Mult	8	3	0	0	0	7	18	0	3	\$3,922
36	Asen Angelov	11	0	0	0	0	8	26	0	7	\$3,584
37	Mark Gardner	2	4	0	0	1	2	5	0	0	\$3,071
38	Travis Krepelka	9	1	0	0	1	6	6	0	0	\$2,989
39	David Feldmeyer	9	2	0	0	0	3	22	0	6	\$2,907
40	Candice Normoyle	8	0	0	0	3	16	10	0	1	\$2,806
41	Kathryn Pendleton	9	1	0	0	1	5	1	0	5	\$2,453
42	Stephen Pappas	11	0	0	0	0	5	4	0	6	\$2,254
43	Michael Weed	10	1	0	0	0	6	11	0	7	\$2,232
44	Stephanie Stafford	11	0	0	0	0	9	13	0	4	\$2,059
45	Malika Junaid	11	0	0	0	0	18	6	0	5	\$1,876
46	John Jue	11	0	0	0	0	6	20	0	4	\$1,480
47	Don Khamapirad	10	1	0	0	0	6	7	0	4	\$1,427
48	Kim Hunter	9	1	0	0	1	10	7	1	7	\$1,410
49	Mary Blaser	9	0	0	0	2	13	9	0	7	\$1,395
50	K.C. Anderson	6	0	0	0	0	6	14	0	13	\$1,351
51	Poppie Rodriguez	10	1	0	0	0	5	13	0	2	\$1,146
52	Yvette Gilardi	6	4	0	0	0	3	4	0	4	\$1,060
53	Scott Safadi	11	0	0	0	0	6	2	0	12	\$736
54	Gary Laine	10	1	0	0	0	6	7	0	6	\$700
55	Ginny Hagopian	9	0	0	2	0	7	1	0	4	\$609
56	Vivien Zheng	8	3	0	0	0	10	10	0	5	\$357
57	Krista Regedanz	11	0	0	0	0	13	3	0	29	\$349
58	Adam Meyers	10	1	0	0	0	9	14	0	3	\$258
59	Ronald Leung	11	0	0	0	0	5	6	0	1	\$250
60	Alba Alamillo	4	2	0	0	0	0	0	0	0	\$0
60	Kellie Bloom	4	2	0	0	0	2	0	0	0	\$0
60	Brian Bulger	4	2	0	0	0	0	0	0	0	\$0
60	Susan Davis	10	1	0	0	0	7	5	0	4	\$0
60	Martin Gebert	5	1	0	0	0	0	0	0	0	\$0
60	Houshang Livian	5	0	0	0	0	1	0	0	1	\$0
60	Alice Locke Chezar	10	0	0	0	1	5	5	0	9	\$0
60	David Lunning	5	1	0	0	0	0	0	0	0	\$0
60	Michael Mok	5	1	0	0	0	4	4	0	6	\$0
60	George Quiring	3	3	0	0	0	0	2	0	0	\$0
60	Robert Rowe	5	1	0	0	0	6	8	0	1	\$0
60	Kelly Shewbridge	1	1	0	0	0	0	0	0	0	\$0
	Trey McAlister	2	0	0	0	0	0	0	0	0	\$0
	Visitor(s)	2	0	0	0	0	24	55	1	14	\$43,313
Total		594	65	0	5	38	731	728	8	373	\$560,555

Attendance 84.62%

PALMS Report: Silicon Valley BNI: Oct-01-2009 - June-10-2010

Rank	Name	P	A	L	M	S	RG	RR	V	1 to 1	Value Given
1	Janet Bocek	25	5	0	0	4	29	80	0	6	\$130,742
2	Michelle Rogers	24	0	0	0	10	26	38	1	24	\$127,281
3	Jacqueline Bocian	29	2	0	0	3	239	29	1	20	\$120,402
4	George Talbot	30	2	0	0	2	18	40	1	4	\$72,448
5	Alicia Lucas	27	5	0	0	2	50	28	0	4	\$65,936
6	Lizbeth Rhodes	31	2	0	0	1	28	27	0	12	\$63,163
7	Danielle Terrazas	31	3	0	0	0	48	63	1	28	\$50,912
8	Warren McCord	27	5	0	0	2	15	37	0	7	\$47,066
9	Sooji Rugh	27	3	0	0	4	22	24	0	6	\$40,199
10	Charmaine Tu	31	3	0	0	0	77	51	0	14	\$39,912
11	Israel Zehavi	27	6	0	0	0	50	21	0	6	\$38,459
12	Brett Macauley	29	0	0	0	5	33	16	2	40	\$38,155
13	Doug Dixon	31	2	0	0	1	24	51	2	12	\$35,626
14	David Joud	29	1	0	0	4	22	16	1	41	\$34,965
15	Nicol Bernhardt	30	3	0	0	1	26	26	0	5	\$33,530
16	Jan Fong	28	2	0	0	4	44	41	3	12	\$31,980
17	Melanie Hibbs	31	1	0	0	2	33	25	0	17	\$30,211
18	Bryant Busalacchi	32	2	0	0	0	32	26	0	18	\$29,598
19	E.J. Hong	33	0	0	0	1	34	43	2	13	\$29,323
20	Jason Andrew	27	3	1	0	3	71	65	1	16	\$28,165
21	Alba Alamillo	21	7	0	0	1	11	12	0	2	\$26,897
22	Ingrid Mult	28	4	2	0	0	70	89	2	7	\$22,186
23	Angela Leung	27	5	0	0	2	53	44	0	13	\$22,124
24	Robert Davis	22	2	0	0	0	28	22	0	7	\$22,046
25	Nate Schloss	32	2	0	0	0	19	62	0	11	\$21,669
26	Jeanne dePolo	27	3	0	3	1	42	18	0	7	\$20,366
27	Margaret Barton	28	2	0	0	1	58	8	1	24	\$19,896
28	Ron DeAngelis	26	3	1	0	4	15	20	0	5	\$19,334
29	Don Khamapirad	29	5	0	0	0	20	26	2	9	\$18,545
30	Michael Prevot	34	0	0	0	0	94	182	1	37	\$17,837
31	Patricia Cunningham	30	1	0	0	3	58	10	2	39	\$17,765
32	Susan Davis	21	3	0	0	0	16	14	1	10	\$17,437
33	Frona Kahn	26	3	0	0	5	61	32	0	20	\$16,253
34	Mary Blaser	29	2	0	0	3	76	23	2	12	\$15,169
35	Brian Bulger	26	3	0	0	0	12	21	0	6	\$14,601
36	Candice Normoyle	22	3	0	0	9	59	28	0	3	\$14,562
37	Malika Junaid	29	1	0	0	4	66	20	7	14	\$11,974
38	Kellie Bloom	22	3	2	0	1	37	27	0	26	\$10,589
39	Armando Palomar	29	2	0	0	3	16	37	0	0	\$10,540
40	Patricia Del Gavio	21	3	0	0	0	56	16	3	25	\$9,939
41	Kim Hunter	32	1	0	0	1	45	30	1	24	\$9,545
42	David Feldmeyer	26	4	0	0	0	13	54	0	9	\$8,853
43	Stephanie Stafford	34	0	0	0	0	32	25	0	10	\$8,778
44	Poppie Rodriguez	33	1	0	0	0	21	71	0	4	\$8,768
45	Jeannie Shea	3	0	0	0	0	10	2	1	12	\$8,020
46	Yvette Gilardi	26	7	0	0	0	11	29	0	9	\$7,755
47	Mark Gardner	19	7	0	0	4	20	25	0	1	\$6,485
48	Ginny Hagopian	31	1	0	2	0	18	11	0	20	\$5,760
49	Kathryn Pendleton	27	4	0	0	3	17	3	0	11	\$5,548
50	Wayne Morgan	31	0	0	0	3	56	77	0	26	\$5,502
51	John Jue	33	0	0	0	1	18	78	1	12	\$5,354
52	Ted Ray	4	1	0	0	0	11	1	0	2	\$4,832
53	Travis Krepelka	27	4	0	0	3	22	18	0	0	\$4,489
54	David Lunning	27	2	0	0	0	9	43	1	5	\$4,436
55	Stephen Pappas	32	2	0	0	0	17	30	2	15	\$3,975
56	Gary Laine	31	2	0	0	1	22	25	0	17	\$3,737
57	Asen Angelov	14	0	0	0	0	9	30	1	9	\$3,584
58	Ann Langley	4	2	0	0	0	4	1	0	0	\$2,800
59	Michael Weed	22	2	0	0	0	16	17	0	10	\$2,387
60	Ronald Leung	31	3	0	0	0	15	34	0	9	\$2,081
61	Adam Meyers	15	1	0	0	0	12	24	0	4	\$1,978
62	Vivien Zheng	29	5	0	0	0	21	31	0	10	\$1,912
63	K.C. Anderson	6	0	0	0	0	6	14	0	13	\$1,351
64	Houshang Livian	25	3	0	0	0	10	21	0	4	\$1,171
65	Kelly Shewbridge	24	1	0	0	0	11	17	1	13	\$1,060
66	Scott Safadi	11	0	0	0	0	6	2	0	12	\$736
67	Martin Gebert	16	12	1	0	0	4	2	0	0	\$360
68	Krista Regedanz	11	0	0	0	0	13	3	0	29	\$349
69	George Quiring	24	5	0	0	0	11	23	0	4	\$177
70	Joel Robare	5	10	0	0	0	3	1	0	0	\$55
71	Alice Locke Chezar	10	0	0	0	1	5	5	0	9	\$0
71	Michael Mok	5	1	0	0	0	4	4	0	6	\$0
71	Shiva Pouyamehr	0	1	0	0	0	0	0	0	0	\$0
71	Robert Rowe	5	1	0	0	0	6	8	0	1	\$0
	Trey McAlister	3	0	0	0	0	0	0	0	0	\$0
	Visitor(s)	2	0	0	0	0	47	114	1	17	\$246,601
Total		1786	190	7	5	103	2333	2331	45	909	\$1,806,241

Attendance

85.41%